

Delta WIA

2010 Occupations *In Demand*

**Top 100
Occupations**

The 50 Hottest Jobs

High Demand Occupations

MDES

MISSISSIPPI DEPARTMENT OF EMPLOYMENT SECURITY

Increasing Employment In Mississippi

Workforce Investment Act Areas

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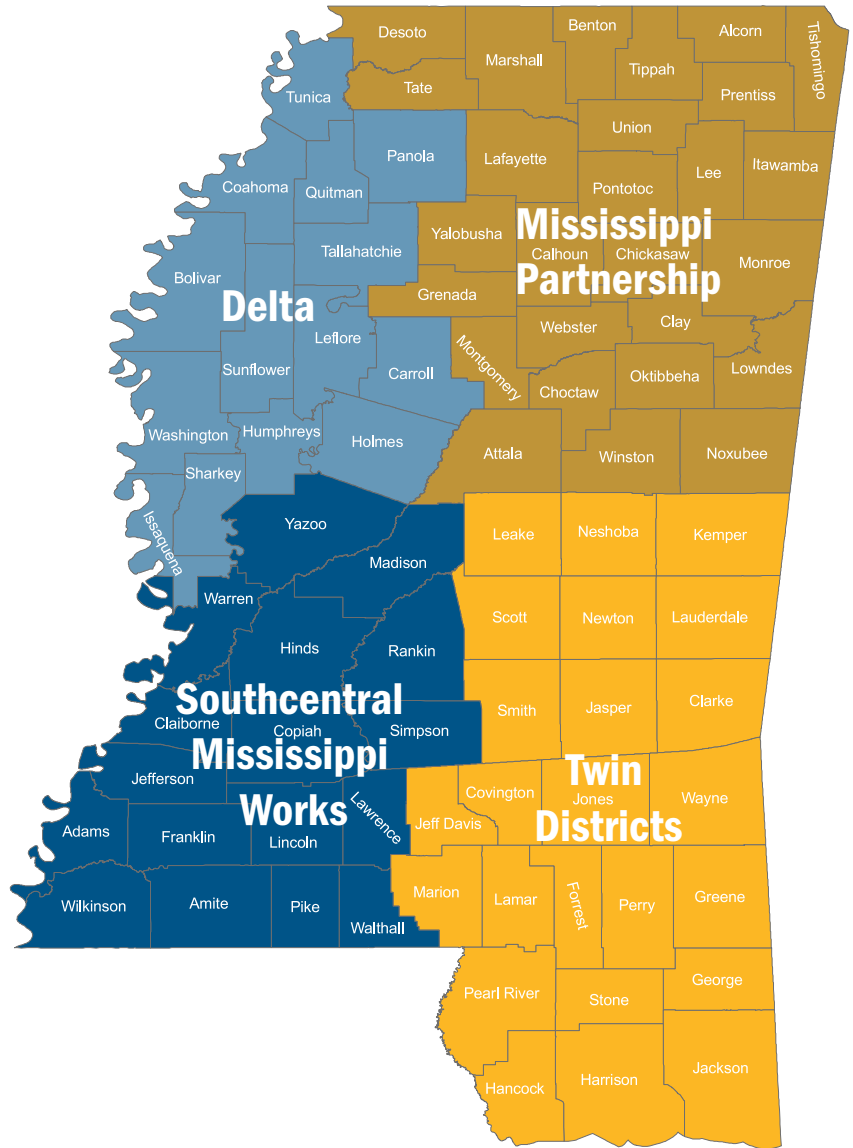
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MISSISSIPPI DEPARTMENT OF EMPLOYMENT SECURITY

Increasing Employment in Mississippi

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Introduction

Each year, in cooperation with the Federal Bureau of Labor Statistics the Labor Market Information Department, a unit of the Mississippi Department of Employment Security, conducts an occupational wage survey of businesses across the state. The data from that survey are then input into special software which produces long term projections of occupational needs for various areas of the state. Complete results of this survey are published at our agency website (cited throughout this publication). One significant output of this process is a count of annual demand for workers by specific occupation. Occupations in Demand takes a look at this annual demand, which includes both new and replacement workers, to highlight those occupations with the highest need for workers. Various tables show selected occupations sorted by annual need, by aver-

age wages paid, and by job zone. Job zones are an indication of how much experience, education or training are needed to qualify for that particular occupation. The final table in the series highlights those jobs which LMI staff view as the “hottest” occupations across the state. These were found by a combination of annual demand and wages paid, a process explained in further detail within that section. It is hoped that the data contained in this publication will be helpful for job seekers, training providers, public officials and economic developers across Mississippi. Should you require further information or need assistance in interpreting the information found within, please do not hesitate to contact the LMI Department for guidance. Email: LMI-Info@mdes.ms.gov. Phone: 601-321-6251. Please visit our website at mdes.ms.gov.



Explanation of Terms

SOC Code — Standard Occupational Classification code, an occupational classification system devised by the U.S. Department of Labor with input from the states. It is the federal standard, and should be used by all state and federal agencies dealing with occupational data.

Occupational Title — The standard title assigned to a specific occupation under SOC.

Annual Demand — The projected number of workers needed on an annual basis for the years 2008 through 2018, as determined by the occupational projections data. It includes both new workers and replacements for those who leave or change occupations.

Average Wage — An estimate of average hourly or annual earnings for all workers within a specific occupation regardless of experience level. This should be viewed as an estimate of potential earnings rather than as an entry level wage for the inexperienced worker. Certain salaried occupations, such as teachers, are generally paid a monthly or annual salary and may not show an hourly wage estimate.

Entry Level Wage — An estimate of average hourly or annual earnings for the new or inexperienced worker within a specific occupation. These are wages which a person just starting out in an occupation could reasonably expect to earn. Certain salaried occupations may not show an hourly wage estimate.

Job Zone — These indicate the most common level of education, training, and/or experience required to perform the job and come from the O*Net system developed by the U.S. Department of Labor. The higher the number, the more education, training or other preparation is required.

General Trends

Based on estimations, roughly 3,365 new and replacement workers will be needed in the Delta Workforce Investment Area annually over the next ten years. Among the 22 occupational sectors, the largest annual demands should be found in the areas of Sales and Related Occupations and in Office & Administrative Support.

In Office & Administrative Support the expected overall wages for jobs in the sector will likely be below average, but entry level wages should be slightly above average. The

fewest number of new and replacement workers can be expected in Computer & Mathematical occupations despite the fact that most jobs in that sector will offer wages well above the average.

Management Occupations may be considered a “hot” sector, with above average annual earnings of \$72,596 to lead all categories. Other sectors show above average annual wage for workers that also have above average annual demand including Education, Training & Library and Healthcare Practitioners & Technical Occupations.



Summary of Occupational Sectors

SOC Code	Occupational Sector	Annual Demand	Entry Level Wage		Average Wage	
			Hourly	Annual	Hourly	Annual
	Total, All Occupations	3,365	\$8.06	\$16,769	\$14.59	\$30,349
11-0000	Management Occupations	145	\$16.99	\$35,332	\$34.90	\$72,596
13-0000	Business and Financial Operations Occupations	45	\$13.63	\$28,343	\$23.28	\$48,413
15-0000	Computer and Mathematical Occupations	10	\$12.63	\$26,280	\$20.99	\$43,665
17-0000	Architecture and Engineering Occupations	15	\$14.81	\$30,805	\$26.66	\$55,458
19-0000	Life, Physical, and Social Science Occupations	30	\$11.23	\$23,348	\$22.86	\$47,541
21-0000	Community and Social Services Occupations	50	\$9.49	\$19,746	\$15.36	\$31,948
23-0000	Legal Occupations	15	\$14.22	\$29,586	\$24.99	\$51,978
25-0000	Education, Training, and Library Occupations	240	\$8.22	\$17,094	\$15.95	\$33,168
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	30	\$9.21	\$19,156	\$16.52	\$34,352
29-0000	Healthcare Practitioners and Technical Occupations	195	\$13.38	\$27,840	\$27.78	\$57,784
31-0000	Healthcare Support Occupations	75	\$8.09	\$16,829	\$9.65	\$20,062
33-0000	Protective Service Occupations	170	\$8.44	\$17,548	\$12.44	\$25,877
35-0000	Food Preparation and Serving-Related Occupations	330	\$7.77	\$16,172	\$9.04	\$18,798
37-0000	Building and Grounds Cleaning and Maintenance Occupations	115	\$7.77	\$16,170	\$9.40	\$19,542
39-0000	Personal Care and Service Occupations	250	\$7.71	\$16,043	\$10.34	\$21,498
41-0000	Sales and Related Occupations	435	\$7.93	\$16,488	\$11.92	\$24,792
43-0000	Office and Administrative Support Occupations	390	\$8.54	\$17,772	\$13.24	\$27,532
45-0000	Farming, Fishing, and Forestry Occupations	70	\$8.24	\$17,132	\$11.38	\$23,678
47-0000	Construction and Extraction Occupations	85	\$9.15	\$19,035	\$13.88	\$28,866
49-0000	Installation, Maintenance, and Repair Occupations	125	\$9.77	\$20,325	\$16.06	\$33,406
51-0000	Production Occupations	250	\$8.29	\$17,243	\$12.74	\$26,498
53-0000	Transportation and Material Moving Occupations	290	\$8.12	\$16,895	\$12.40	\$25,795

High Demand Occupations

Registered Nurses, Licensed Practical and vocational Nurses and School Teachers require substantial education or experience and pay well above the regional average. About thirty-two of the top one hundred occupations in demand reported potential earnings above the regional average of \$30,349 per year. Analysis of the Job Zone

data reveals that fifty-nine percent of the top 100 occupations will require little or no formal training (Job Zones 1 & 2). About thirty-six will require moderate to long term preparation (Job Zones 3 & 4). About five percent of the top 100 occupations fall into the Job Zone 5 category, which involves extensive education and/or experience.



Top 100 Occupations - Annual Demand

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage		Job Zone
				Hourly	Annual	Hourly	Annual	
1	41-2011	Cashiers	190	\$7.65	\$15,915	\$8.78	\$18,262	1
2	41-2031	Retail Salespersons	105	\$7.96	\$16,565	\$10.46	\$21,763	2
3	39-1011	Gaming Supervisors	95	\$16.25	\$33,798	\$21.50	\$44,712	2
4	39-3011	Gaming Dealers	95	\$7.66	\$15,934	\$8.25	\$17,166	2
5	35-3031	Waiters and Waitresses	85	\$7.76	\$16,135	\$8.32	\$17,299	1
6	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	75	\$8.07	\$16,796	\$10.24	\$21,302	2
7	29-1111	Registered Nurses	70	\$21.93	\$45,608	\$29.03	\$60,387	3
8	53-3032	Truck Drivers, Heavy and Tractor-Trailer	70	\$11.18	\$23,249	\$15.68	\$32,604	2
9	25-9041	Teacher Assistants	55	N.A.	\$16,055	N.A.	\$17,352	3
10	35-2021	Food Preparation Workers	55	\$7.70	\$16,009	\$8.19	\$17,027	1
11	39-9021	Personal and Home Care Aides	55	\$7.96	\$16,557	\$8.16	\$16,967	2
12	29-2061	Licensed Practical and Licensed Vocational Nurses	50	\$14.98	\$31,167	\$18.12	\$37,680	3
13	33-3012	Correctional Officers and Jailers	50	\$8.75	\$18,193	\$10.18	\$21,178	3
14	41-1011	First-Line Supervisors/Managers of Retail Sales Workers	50	\$9.76	\$20,310	\$15.35	\$31,937	2
15	51-2092	Team Assemblers	50	\$9.24	\$19,216	\$12.42	\$25,826	2
16	25-2031	Secondary School Teachers, Except Special and Vocational Education	45	N.A.	\$27,870	N.A.	\$37,980	4
17	25-2021	Elementary School Teachers, Except Special Education	40	N.A.	\$32,799	N.A.	\$41,242	4
18	33-3051	Police and Sheriff's Patrol Officers	40	\$10.08	\$20,971	\$13.51	\$28,102	3
19	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	35	\$7.71	\$16,043	\$8.58	\$17,841	1
20	37-2012	Maids and Housekeeping Cleaners	35	\$7.77	\$16,161	\$8.44	\$17,556	1
21	43-5081	Stock Clerks and Order Fillers	35	\$7.85	\$16,338	\$9.58	\$19,922	1
22	45-2091	Agricultural Equipment Operators	35	\$8.27	\$17,196	\$8.56	\$17,800	2
23	51-3022	Meat, Poultry, and Fish Cutters and Trimmers	35	\$7.96	\$16,563	\$9.33	\$19,402	1
24	11-1021	General and Operations Managers	30	\$22.05	\$45,864	\$41.99	\$87,343	3
25	31-1011	Home Health Aides	30	\$8.08	\$16,806	\$9.41	\$19,577	2

Top 100 Occupations - Annual Demand

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage		Job Zone
				Hourly	Annual	Hourly	Annual	
26	31-1012	Nursing Aides, Orderlies, and Attendants	30	\$8.07	\$16,786	\$9.09	\$18,903	2
27	33-9032	Security Guards	30	\$8.06	\$16,757	\$10.62	\$22,090	2
28	43-1011	First-Line Supervisors/Managers of Office and Administrative Support Workers	30	\$13.26	\$27,577	\$22.78	\$47,376	3
29	43-3031	Bookkeeping, Accounting, and Auditing Clerks	30	\$9.67	\$20,116	\$14.30	\$29,744	3
30	43-6014	Secretaries, Except Legal, Medical, and Executive	30	\$8.72	\$18,136	\$11.85	\$24,649	2
31	43-9061	Office Clerks, General	30	\$7.91	\$16,456	\$10.45	\$21,727	2
32	35-2012	Cooks, Institution and Cafeteria	25	\$8.09	\$16,819	\$8.92	\$18,562	2
33	35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	25	\$7.78	\$16,179	\$8.57	\$17,816	1
34	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	25	\$7.74	\$16,107	\$8.22	\$17,091	1
35	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	25	\$14.33	\$29,813	\$23.46	\$48,801	3
36	43-4051	Customer Service Representatives	25	\$9.13	\$18,983	\$13.05	\$27,153	2
37	53-7051	Industrial Truck and Tractor Operators	25	\$9.13	\$18,994	\$12.11	\$25,180	2
38	33-2011	Fire Fighters	20	\$8.04	\$16,725	\$12.77	\$26,565	3
39	35-2011	Cooks, Fast Food	20	\$7.80	\$16,222	\$8.15	\$16,962	1
40	35-2014	Cooks, Restaurant	20	\$8.09	\$16,832	\$10.29	\$21,401	2
41	35-9021	Dishwashers	20	\$7.72	\$16,062	\$8.01	\$16,666	1
42	35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	20	\$8.19	\$17,044	\$10.35	\$21,533	1
43	37-3012	Pesticide Handlers, Sprayers, and Applicators, Vegetation	20	\$11.28	\$23,469	\$16.58	\$34,490	3
44	39-9011	Child Care Workers	20	\$7.63	\$15,869	\$8.12	\$16,886	3
45	43-3071	Tellers	20	\$9.45	\$19,665	\$11.11	\$23,103	2
46	43-4171	Receptionists and Information Clerks	20	\$8.12	\$16,881	\$10.83	\$22,523	2
47	45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	20	\$8.21	\$17,087	\$10.86	\$22,591	1
48	47-4051	Highway Maintenance Workers	20	\$8.28	\$17,232	\$11.12	\$23,132	2
49	25-2011	Preschool Teachers, Except Special Education	15	\$10.21	\$21,230	\$13.20	\$27,458	3
50	25-2022	Middle School Teachers, Except Special and Vocational Education	15	N.A.	\$32,991	N.A.	\$40,626	4

Top 100 Occupations - Annual Demand

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage		Job Zone
				Hourly	Annual	Hourly	Annual	
51	25-4021	Librarians	15	\$11.04	\$22,958	\$17.90	\$37,238	5
52	35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	15	\$7.69	\$15,986	\$8.20	\$17,058	1
53	39-1012	Slot Key Persons	15	\$9.77	\$20,311	\$13.15	\$27,352	2
54	41-2012	Gaming Change Persons and Booth Cashiers	15	\$9.42	\$19,587	\$11.70	\$24,341	2
55	43-4081	Hotel, Motel, and Resort Desk Clerks	15	\$7.77	\$16,169	\$10.97	\$22,814	2
56	43-5052	Postal Service Mail Carriers	15	\$17.26	\$35,900	\$22.34	\$46,476	2
57	43-5071	Shipping, Receiving, and Traffic Clerks	15	\$9.38	\$19,508	\$12.37	\$25,726	2
58	49-1011	First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	15	\$16.51	\$34,335	\$23.84	\$49,577	3
59	51-4121	Welders, Cutters, Solderers, and Brazers	15	\$9.31	\$19,367	\$12.60	\$26,205	2
60	51-9198	Helpers--Production Workers	15	\$8.30	\$17,264	\$13.40	\$27,874	1
61	53-7064	Packers and Packagers, Hand	15	\$7.98	\$16,607	\$9.25	\$19,238	2
62	11-9032	Education Administrators, Elementary and Secondary School	10	N.A.	\$58,263	N.A.	\$69,331	5
63	11-1031	Legislators	10	N.A.	\$16,203	N.A.	\$22,018	4
64	21-1022	Medical and Public Health Social Workers	10	\$11.03	\$22,938	\$16.14	\$33,571	5
65	21-1093	Social and Human Service Assistants	10	\$8.28	\$17,232	\$11.01	\$22,897	3
66	25-4031	Library Technicians	10	\$7.79	\$16,213	\$8.99	\$18,692	4
67	29-2052	Pharmacy Technicians	10	\$8.57	\$17,822	\$11.25	\$23,406	3
68	35-3011	Bartenders	10	\$7.79	\$16,203	\$8.47	\$17,615	2
69	41-2022	Parts Salespersons	10	\$9.79	\$20,361	\$13.83	\$28,769	2
70	41-3021	Insurance Sales Agents	10	\$13.02	\$27,077	\$19.53	\$40,625	4
71	41-9022	Real Estate Sales Agents	10	\$9.19	\$19,112	\$12.76	\$26,546	3
72	43-3021	Billing and Posting Clerks and Machine Operators	10	\$9.90	\$20,595	\$13.19	\$27,434	3
73	43-4031	Court, Municipal, and License Clerks	10	\$9.94	\$20,671	\$13.48	\$28,045	2
74	43-4111	Interviewers, Except Eligibility and Loan	10	\$9.33	\$19,411	\$12.37	\$25,733	2
75	43-4121	Library Assistants, Clerical	10	\$7.68	\$15,977	\$8.34	\$17,358	2

Top 100 Occupations - Annual Demand

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage		Job Zone
				Hourly	Annual	Hourly	Annual	
76	43-5031	Police, Fire, and Ambulance Dispatchers	10	\$8.25	\$17,158	\$10.82	\$22,500	2
77	43-6011	Executive Secretaries and Administrative Assistants	10	\$12.20	\$25,381	\$17.28	\$35,949	3
78	45-2011	Agricultural Inspectors	10	\$12.94	\$26,921	\$21.14	\$43,975	3
79	47-1011	First-Line Supervisors/Managers of Construction Trades and Extraction Workers	10	\$13.86	\$28,823	\$20.45	\$42,545	3
80	47-2061	Construction Laborers	10	\$8.24	\$17,147	\$10.38	\$21,596	1
81	49-3023	Automotive Service Technicians and Mechanics	10	\$9.64	\$20,058	\$14.30	\$29,742	3
82	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	10	\$10.59	\$22,019	\$16.06	\$33,412	3
83	49-9098	Helpers--Installation, Maintenance, and Repair Workers	10	\$7.91	\$16,449	\$9.65	\$20,067	2
84	51-1011	First-Line Supervisors/Managers of Production and Operating Workers	10	\$14.87	\$30,934	\$23.43	\$48,731	2
85	51-6011	Laundry and Dry-Cleaning Workers	10	\$7.73	\$16,084	\$8.28	\$17,216	2
86	51-8031	Water and Liquid Waste Treatment Plant and System Operators	10	\$7.70	\$16,026	\$11.60	\$24,118	3
87	53-3022	Bus Drivers, School	10	\$7.84	\$16,297	\$8.78	\$18,267	2
88	53-3031	Driver/Sales Workers	10	\$10.41	\$21,655	\$16.39	\$34,096	1
89	53-3033	Truck Drivers, Light or Delivery Services	10	\$8.08	\$16,804	\$13.46	\$27,998	2
90	53-3041	Taxi Drivers and Chauffeurs	10	\$8.71	\$18,111	\$9.77	\$20,329	1
91	53-7011	Conveyor Operators and Tenders	10	\$10.19	\$21,191	\$11.01	\$22,908	2
92	53-7081	Refuse and Recyclable Material Collectors	10	\$9.14	\$19,015	\$11.22	\$23,332	2
93	11-2022	Sales Managers	5	\$23.71	\$49,323	\$33.41	\$69,493	4
94	11-3011	Administrative Services Managers	5	\$17.44	\$36,272	\$28.62	\$59,524	3
95	11-3031	Financial Managers	5	\$22.65	\$47,109	\$40.14	\$83,498	4
96	11-3051	Industrial Production Managers	5	\$20.78	\$43,230	\$33.90	\$70,516	3
97	11-3071	Transportation, Storage, and Distribution Managers	5	\$21.24	\$44,178	\$33.79	\$70,280	4
98	11-9031	Education Administrators, Preschool and Child Care Center/Program	5	\$16.85	\$35,039	\$33.88	\$70,469	4
99	11-9033	Education Administrators, Postsecondary	5	\$30.96	\$64,391	\$41.49	\$86,299	5
100	11-9041	Engineering Managers	5	\$24.80	\$51,576	\$43.75	\$90,993	5

Top 100 Occupations - Average Overall Wage

Rank	SOC Code	Occupational Title	Annual Demand	Average Wage		Job Zone
				Hourly	Annual	
1	29-1067	Surgeons	0	\$120.89	\$251,441	5
2	29-1063	Internists, General	0	\$115.28	\$239,775	5
3	29-1064	Obstetricians and Gynecologists	0	\$112.44	\$233,884	5
4	29-1065	Pediatricians, General	0	\$107.68	\$223,981	5
5	11-1011	Chief Executives	5	\$85.85	\$178,563	5
6	29-1062	Family and General Practitioners	5	\$67.71	\$140,829	5
7	29-1021	Dentists, General	0	\$54.35	\$113,038	5
8	29-1051	Pharmacists	5	\$54.34	\$113,022	5
9	11-9121	Natural Sciences Managers	0	\$51.45	\$107,007	5
10	11-9041	Engineering Managers	5	\$43.75	\$90,993	5
11	11-1021	General and Operations Managers	30	\$41.99	\$87,343	3
12	11-9033	Education Administrators, Postsecondary	5	\$41.49	\$86,299	5
13	29-1123	Physical Therapists	5	\$40.95	\$85,169	5
14	19-1013	Soil and Plant Scientists	0	\$40.89	\$85,042	4
15	11-3031	Financial Managers	5	\$40.14	\$83,498	4
16	19-1031	Conservation Scientists	0	\$39.36	\$81,860	5
17	11-2021	Marketing Managers	0	\$39.14	\$81,416	4
18	53-2012	Commercial Pilots	0	N.A.	\$80,204	3
19	23-1011	Lawyers	5	\$37.10	\$77,168	5
20	11-9111	Medical and Health Services Managers	5	\$36.52	\$75,969	5
21	41-1012	First-Line Supervisors/Managers of Non-Retail Sales Workers	5	\$35.00	\$72,800	4
22	19-1023	Zoologists and Wildlife Biologists	0	\$34.30	\$71,348	5
23	11-3051	Industrial Production Managers	5	\$33.90	\$70,516	3
24	11-9031	Education Administrators, Preschool and Child Care Center/Program	5	\$33.88	\$70,469	4
25	11-3071	Transportation, Storage, and Distribution Managers	5	\$33.79	\$70,280	4
26	11-2022	Sales Managers	5	\$33.41	\$69,493	4
27	11-9032	Education Administrators, Elementary and Secondary School	10	N.A.	\$69,331	5
28	29-1127	Speech-Language Pathologists	5	\$33.25	\$69,169	5
29	17-2141	Mechanical Engineers	0	\$33.03	\$68,702	4
30	13-1031	Claims Adjusters, Examiners, and Investigators	5	\$32.50	\$67,590	3
31	19-2031	Chemists	0	\$32.29	\$67,163	4
32	11-3021	Computer and Information Systems Managers	0	\$32.09	\$66,751	4
33	11-9071	Gaming Managers	5	\$31.96	\$66,469	3
34	11-3061	Purchasing Managers	0	\$31.53	\$65,588	4
35	17-2051	Civil Engineers	0	\$31.47	\$65,458	4

Top 100 Occupations - Average Overall Wage

Rank	SOC Code	Occupational Title	Annual Demand	Average Wage		Job Zone
				Hourly	Annual	
36	11-9021	Construction Managers	0	\$31.44	\$65,402	4
37	25-1113	Social Work Teachers, Postsecondary	0	N.A.	\$64,549	5
38	17-2112	Industrial Engineers	5	\$31.02	\$64,521	4
39	17-2071	Electrical Engineers	0	\$29.99	\$62,388	4
40	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	0	\$29.49	\$61,334	4
41	29-1111	Registered Nurses	70	\$29.03	\$60,387	3
42	25-1072	Nursing Instructors and Teachers, Postsecondary	0	N.A.	\$59,900	5
43	11-3011	Administrative Services Managers	5	\$28.62	\$59,524	3
44	29-2021	Dental Hygienists	0	\$28.13	\$58,512	3
45	11-9131	Postmasters and Mail Superintendents	5	\$28.05	\$58,335	3
46	17-1022	Surveyors	0	\$27.96	\$58,150	4
47	13-2011	Accountants and Auditors	5	\$27.26	\$56,708	4
48	17-1011	Architects, Except Landscape and Naval	0	\$27.17	\$56,516	5
49	33-1011	First-Line Supervisors/Managers of Correctional Officers	0	\$26.89	\$55,924	3
50	11-2011	Advertising and Promotions Managers	0	\$26.77	\$55,675	4
51	25-1022	Mathematical Science Teachers, Postsecondary	0	N.A.	\$54,312	5
52	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Installers	5	\$26.04	\$54,166	3
53	11-2031	Public Relations Managers	0	\$25.91	\$53,896	4
54	13-2072	Loan Officers	5	\$25.40	\$52,833	3
55	43-5051	Postal Service Clerks	0	\$25.35	\$52,724	2
56	25-9031	Instructional Coordinators	5	\$25.13	\$52,280	5
57	13-2041	Credit Analysts	0	\$25.04	\$52,075	4
58	25-1052	Chemistry Teachers, Postsecondary	0	N.A.	\$51,906	5
59	25-1067	Sociology Teachers, Postsecondary	0	N.A.	\$51,766	5
60	29-9011	Occupational Health and Safety Specialists	0	\$24.84	\$51,666	4
61	25-1042	Biological Science Teachers, Postsecondary	0	N.A.	\$51,662	5
62	25-1125	History Teachers, Postsecondary	0	N.A.	\$51,424	5
63	25-1021	Computer Science Teachers, Postsecondary	0	N.A.	\$51,239	5
64	13-1111	Management Analysts	5	\$24.61	\$51,180	4
65	25-1124	Foreign Language and Literature Teachers, Postsecondary	0	N.A.	\$50,679	5
66	25-1121	Art, Drama, and Music Teachers, Postsecondary	0	N.A.	\$50,644	5
67	25-2041	Special Education Teachers, Preschool, Kindergarten, and Elementary School	5	N.A.	\$49,879	4
68	49-1011	First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	15	\$23.84	\$49,577	3
69	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	25	\$23.46	\$48,801	3
70	51-1011	First-Line Supervisors/Managers of Production and Operating Workers	10	\$23.43	\$48,731	2

Top 100 Occupations - Average Overall Wage

Rank	SOC Code	Occupational Title	Annual Demand	Average Wage		Job Zone
				Hourly	Annual	
71	21-1012	Educational, Vocational, and School Counselors	5	\$23.19	\$48,227	5
72	11-9051	Food Service Managers	5	\$23.15	\$48,155	3
73	25-1011	Business Teachers, Postsecondary	5	N.A.	\$47,527	5
74	43-1011	First-Line Supervisors/Managers of Office and Administrative Support Workers	30	\$22.78	\$47,376	3
75	29-2032	Diagnostic Medical Sonographers	0	\$22.73	\$47,281	3
76	25-1066	Psychology Teachers, Postsecondary	0	N.A.	\$47,158	5
77	13-1041	Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transp	5	\$22.42	\$46,626	4
78	27-2012	Producers and Directors	0	\$22.35	\$46,490	4
79	43-5052	Postal Service Mail Carriers	15	\$22.34	\$46,476	2
80	25-1123	English Language and Literature Teachers, Postsecondary	5	N.A.	\$45,426	5
81	33-1012	First-Line Supervisors/Managers of Police and Detectives	5	\$21.81	\$45,365	3
82	53-1021	First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	5	\$21.56	\$44,848	3
83	39-1011	Gaming Supervisors	95	\$21.50	\$44,712	2
84	11-9151	Social and Community Service Managers	5	\$21.42	\$44,548	4
85	27-2041	Music Directors and Composers	0	\$21.34	\$44,396	4
86	25-1193	Recreation and Fitness Studies Teachers, Postsecondary	0	N.A.	\$44,338	5
87	45-2011	Agricultural Inspectors	10	\$21.14	\$43,975	3
88	49-9044	Millwrights	0	\$20.91	\$43,486	3
89	49-9051	Electrical Power-Line Installers and Repairers	5	\$20.90	\$43,467	3
90	13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	5	\$20.74	\$43,137	4
91	13-1051	Cost Estimators	5	\$20.52	\$42,690	4
92	47-1011	First-Line Supervisors/Managers of Construction Trades and Extraction Workers	10	\$20.45	\$42,545	3
93	35-1011	Chefs and Head Cooks	0	\$20.44	\$42,521	3
94	17-3026	Industrial Engineering Technicians	0	\$20.37	\$42,369	3
95	51-4111	Tool and Die Makers	0	\$20.35	\$42,325	3
96	49-2095	Electrical and Electronics Repairers, Powerhouse, Substation, and Relay	0	\$20.17	\$41,960	3
97	29-9091	Athletic Trainers	0	N.A.	\$41,897	4
98	25-2032	Vocational Education Teachers, Secondary School	5	N.A.	\$41,842	4
99	25-1194	Vocational Education Teachers, Postsecondary	5	\$20.09	\$41,783	3
100	53-1031	First-Line Supervisors/Managers of Transportation and Material-Moving Machine and \	5	\$19.89	\$41,373	3

Top 100 Occupations - Average Entry Level Wage

Rank	SOC Code	Occupational Title	Annual Demand	Average Wage		Job Zone
				Hourly	Annual	
1	29-1021	Dentists, General	0	\$48.54	\$100,960	5
2	11-9121	Natural Sciences Managers	0	\$38.41	\$79,892	5
3	11-1011	Chief Executives	5	\$37.14	\$77,251	5
4	29-1051	Pharmacists	5	\$34.66	\$72,086	5
5	29-1062	Family and General Practitioners	5	\$34.00	\$70,729	5
6	29-1123	Physical Therapists	5	\$33.30	\$69,269	5
7	11-9033	Education Administrators, Postsecondary	5	\$30.96	\$64,391	5
8	53-2012	Commercial Pilots	0	N.A.	\$59,775	3
9	11-9032	Education Administrators, Elementary and Secondary School	10	N.A.	\$58,263	5
10	19-1013	Soil and Plant Scientists	0	\$26.71	\$55,564	4
11	19-1031	Conservation Scientists	0	\$25.86	\$53,789	5
12	25-1113	Social Work Teachers, Postsecondary	0	N.A.	\$52,661	5
13	19-1023	Zoologists and Wildlife Biologists	0	\$24.97	\$51,946	5
14	11-9021	Construction Managers	0	\$24.81	\$51,603	4
15	11-9041	Engineering Managers	5	\$24.80	\$51,576	5
16	13-1031	Claims Adjusters, Examiners, and Investigators	5	\$24.31	\$50,555	3
17	11-2022	Sales Managers	5	\$23.71	\$49,323	4
18	43-5051	Postal Service Clerks	0	\$23.63	\$49,144	2
19	29-2021	Dental Hygienists	0	\$23.55	\$48,975	3
20	11-9071	Gaming Managers	5	\$23.51	\$48,908	3
21	11-3031	Financial Managers	5	\$22.65	\$47,109	4
22	17-2141	Mechanical Engineers	0	\$22.53	\$46,870	4
23	11-9131	Postmasters and Mail Superintendents	5	\$22.11	\$45,992	3
24	17-2112	Industrial Engineers	5	\$22.05	\$45,871	4
25	11-1021	General and Operations Managers	30	\$22.05	\$45,864	3
26	29-1111	Registered Nurses	70	\$21.93	\$45,608	3
27	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Installers	5	\$21.70	\$45,134	3
28	25-1022	Mathematical Science Teachers, Postsecondary	0	N.A.	\$45,131	5
29	11-3061	Purchasing Managers	0	\$21.65	\$45,028	4
30	11-3021	Computer and Information Systems Managers	0	\$21.44	\$44,594	4
31	25-1052	Chemistry Teachers, Postsecondary	0	N.A.	\$44,316	5
32	11-2021	Marketing Managers	0	\$21.27	\$44,237	4
33	11-3071	Transportation, Storage, and Distribution Managers	5	\$21.24	\$44,178	4
34	29-2032	Diagnostic Medical Sonographers	0	\$21.16	\$44,016	3
35	11-9111	Medical and Health Services Managers	5	\$21.08	\$43,838	5

Top 100 Occupations - Average Entry Level Wage

Rank	SOC Code	Occupational Title	Annual Demand	Average Wage		Job Zone
				Hourly	Annual	
36	25-1124	Foreign Language and Literature Teachers, Postsecondary	0	N.A.	\$43,753	5
37	11-3051	Industrial Production Managers	5	\$20.78	\$43,230	3
38	25-1072	Nursing Instructors and Teachers, Postsecondary	0	N.A.	\$43,107	5
39	29-9011	Occupational Health and Safety Specialists	0	\$20.65	\$42,955	4
40	17-2051	Civil Engineers	0	\$20.40	\$42,442	4
41	25-1042	Biological Science Teachers, Postsecondary	0	N.A.	\$41,992	5
42	25-1125	History Teachers, Postsecondary	0	N.A.	\$41,507	5
43	11-2031	Public Relations Managers	0	\$18.91	\$39,325	4
44	29-9091	Athletic Trainers	0	N.A.	\$38,933	4
45	25-1067	Sociology Teachers, Postsecondary	0	N.A.	\$38,156	5
46	25-2041	Special Education Teachers, Preschool, Kindergarten, and Elementary School	5	N.A.	\$37,615	4
47	17-2071	Electrical Engineers	0	\$17.47	\$36,345	4
48	41-1012	First-Line Supervisors/Managers of Non-Retail Sales Workers	5	\$17.46	\$36,316	4
49	11-3011	Administrative Services Managers	5	\$17.44	\$36,272	3
50	25-9031	Instructional Coordinators	5	\$17.28	\$35,951	5
51	43-5052	Postal Service Mail Carriers	15	\$17.26	\$35,900	2
52	25-1066	Psychology Teachers, Postsecondary	0	N.A.	\$35,295	5
53	11-9031	Education Administrators, Preschool and Child Care Center/Program	5	\$16.85	\$35,039	4
54	29-1127	Speech-Language Pathologists	5	\$16.76	\$34,869	5
55	25-1021	Computer Science Teachers, Postsecondary	0	N.A.	\$34,814	5
56	19-2031	Chemists	0	\$16.71	\$34,756	4
57	49-1011	First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	15	\$16.51	\$34,335	3
58	33-1011	First-Line Supervisors/Managers of Correctional Officers	0	\$16.44	\$34,203	3
59	29-1126	Respiratory Therapists	0	\$16.44	\$34,198	3
60	25-2023	Vocational Education Teachers, Middle School	0	N.A.	\$34,049	4
61	25-1121	Art, Drama, and Music Teachers, Postsecondary	0	N.A.	\$34,027	5
62	51-9051	Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders	0	\$16.27	\$33,837	2
63	39-1011	Gaming Supervisors	95	\$16.25	\$33,798	2
64	43-6012	Legal Secretaries	0	\$16.18	\$33,654	3
65	13-2011	Accountants and Auditors	5	\$16.14	\$33,581	4
66	13-2041	Credit Analysts	0	\$16.12	\$33,538	4
67	51-4111	Tool and Die Makers	0	\$16.01	\$33,304	3
68	25-2032	Vocational Education Teachers, Secondary School	5	N.A.	\$33,232	4
69	25-2022	Middle School Teachers, Except Special and Vocational Education	15	N.A.	\$32,991	4
70	23-1011	Lawyers	5	\$15.84	\$32,943	5

Top 100 Occupations - Average Entry Level Wage

Rank	SOC Code	Occupational Title	Annual Demand	Average Wage		Job Zone
				Hourly	Annual	
71	25-2021	Elementary School Teachers, Except Special Education	40	N.A.	\$32,799	4
72	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	0	\$15.54	\$32,325	4
73	53-1031	First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle	5	\$15.49	\$32,222	3
74	13-2072	Loan Officers	5	\$15.44	\$32,123	3
75	49-9044	Millwrights	0	\$15.41	\$32,050	3
76	11-9051	Food Service Managers	5	\$15.32	\$31,875	3
77	17-3013	Mechanical Drafters	0	\$15.26	\$31,746	3
78	53-1021	First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	5	\$15.10	\$31,411	3
79	29-2061	Licensed Practical and Licensed Vocational Nurses	50	\$14.98	\$31,167	3
80	21-1012	Educational, Vocational, and School Counselors	5	\$14.93	\$31,055	5
81	51-1011	First-Line Supervisors/Managers of Production and Operating Workers	10	\$14.87	\$30,934	2
82	33-3021	Detectives and Criminal Investigators	5	\$14.81	\$30,803	3
83	27-2041	Music Directors and Composers	0	\$14.76	\$30,697	4
84	11-9151	Social and Community Service Managers	5	\$14.70	\$30,584	4
85	49-9041	Industrial Machinery Mechanics	5	\$14.63	\$30,424	3
86	23-2011	Paralegals and Legal Assistants	5	\$14.56	\$30,292	3
87	11-2011	Advertising and Promotions Managers	0	\$14.53	\$30,220	4
88	49-3011	Aircraft Mechanics and Service Technicians	0	\$14.46	\$30,067	3
89	49-9051	Electrical Power-Line Installers and Repairers	5	\$14.41	\$29,980	3
90	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Prod	25	\$14.33	\$29,813	3
91	13-1041	Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportati	5	\$14.30	\$29,740	4
92	33-1012	First-Line Supervisors/Managers of Police and Detectives	5	\$14.15	\$29,435	3
93	17-3026	Industrial Engineering Technicians	0	\$14.04	\$29,205	3
94	13-1121	Meeting and Convention Planners	0	\$14.01	\$29,133	4
95	53-7021	Crane and Tower Operators	0	\$13.94	\$29,005	3
96	47-1011	First-Line Supervisors/Managers of Construction Trades and Extraction Workers	10	\$13.86	\$28,823	3
97	21-1014	Mental Health Counselors	5	\$13.79	\$28,692	5
98	49-2011	Computer, Automated Teller, and Office Machine Repairers	0	\$13.57	\$28,229	3
99	25-2012	Kindergarten Teachers, Except Special Education	5	N.A.	\$28,058	4
100	25-2031	Secondary School Teachers, Except Special and Vocational Education	45	N.A.	\$27,870	4

About Job Zones

Job Zones are utilized by the Occupational Information Network (O*Net) system to ascertain the level of training and/or preparation required for each occupational title. A brief description of requirements for each of the five Job Zones follows:

Job Zone One: Little or No Preparation Needed

No previous work-related skill, knowledge, or experience is needed for these occupations. Employees in these occupations need anywhere from a few days to a few months of training. These occupations involve following instructions and helping others. These occupations may require a high school diploma, GED or a formal training course to obtain a license.

Job Zone Two: Some Preparation Needed

Some previous work-related skill, knowledge, or experience may be helpful in these occupations, but usually is not needed. Employees in these occupations need anywhere from a few months to one year of working with experienced employees. These occupations often involve using your knowledge and skills to help others. These occupations often require a high school diploma and may require some vocational training or job-related courses.

Job Zone Three: Medium Preparation Needed

Previous work-related skill, knowledge, or experience is required for these occupations. Employees in these occupations usually need one or two years of informal

training delivered by experienced workers. These occupations often involve using communication and organizational skills to coordinate, supervise, manage, or train others. Most occupations in this zone require training in vocational schools, related on-the-job experience, or an associate's degree.

Job Zone Four: Considerable Preparation Needed

A minimum of two to four years of work-related skill, knowledge, or experience is needed for these occupations. Employees in these occupations usually need several years of experience, on-the-job training, and/or formal training. Most of these occupations involve coordinating, supervising, managing, or training others. Many of these occupations require a bachelor's degree, but some do not.

Job Zone Five: Extensive Preparation Needed

Extensive skill, knowledge, and experience are needed for these occupations. Many require more than five years of experience. Most employees in these occupations will already have the required skills, knowledge, work-related experience, and/or training. These occupations often involve coordinating, training, supervising, or managing the activities of others to accomplish goals. A bachelor's degree is the usual minimum formal education required for these occupations, but a significant number of them require post graduate studies and/or advanced degrees.

Top 20 Occupations - Annual Demand Job Zone One

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage	
				Hourly	Annual	Hourly	Annual
1	41-2011	Cashiers	190	\$7.65	\$15,915	\$8.78	\$18,262
2	35-3031	Waiters and Waitresses	85	\$7.76	\$16,135	\$8.32	\$17,299
3	35-2021	Food Preparation Workers	55	\$7.70	\$16,009	\$8.19	\$17,027
4	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	35	\$7.71	\$16,043	\$8.58	\$17,841
5	37-2012	Maids and Housekeeping Cleaners	35	\$7.77	\$16,161	\$8.44	\$17,556
6	43-5081	Stock Clerks and Order Fillers	35	\$7.85	\$16,338	\$9.58	\$19,922
7	51-3022	Meat, Poultry, and Fish Cutters and Trimmers	35	\$7.96	\$16,563	\$9.33	\$19,402
8	35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	25	\$7.78	\$16,179	\$8.57	\$17,816
9	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	25	\$7.74	\$16,107	\$8.22	\$17,091
10	35-2011	Cooks, Fast Food	20	\$7.80	\$16,222	\$8.15	\$16,962
11	35-9021	Dishwashers	20	\$7.72	\$16,062	\$8.01	\$16,666
12	35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	20	\$8.19	\$17,044	\$10.35	\$21,533
13	45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	20	\$8.21	\$17,087	\$10.86	\$22,591
14	35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	15	\$7.69	\$15,986	\$8.20	\$17,058
15	51-9198	Helpers--Production Workers	15	\$8.30	\$17,264	\$13.40	\$27,874
16	47-2061	Construction Laborers	10	\$8.24	\$17,147	\$10.38	\$21,596
17	53-3031	Driver/Sales Workers	10	\$10.41	\$21,655	\$16.39	\$34,096
18	53-3041	Taxi Drivers and Chauffeurs	10	\$8.71	\$18,111	\$9.77	\$20,329
19	33-9091	Crossing Guards	5	\$7.87	\$16,361	\$8.98	\$18,676
20	35-3041	Food Servers, Nonrestaurant	5	\$8.20	\$17,065	\$8.34	\$17,356

Top 20 Occupations - Annual Demand Job Zone Two

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage	
				Hourly	Annual	Hourly	Annual
1	41-2031	Retail Salespersons	105	\$7.96	\$16,565	\$10.46	\$21,763
2	39-1011	Gaming Supervisors	95	\$16.25	\$33,798	\$21.50	\$44,712
3	39-3011	Gaming Dealers	95	\$7.66	\$15,934	\$8.25	\$17,166
4	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	75	\$8.07	\$16,796	\$10.24	\$21,302
5	53-3032	Truck Drivers, Heavy and Tractor-Trailer	70	\$11.18	\$23,249	\$15.68	\$32,604
6	39-9021	Personal and Home Care Aides	55	\$7.96	\$16,557	\$8.16	\$16,967
7	41-1011	First-Line Supervisors/Managers of Retail Sales Workers	50	\$9.76	\$20,310	\$15.35	\$31,937
8	51-2092	Team Assemblers	50	\$9.24	\$19,216	\$12.42	\$25,826
9	45-2091	Agricultural Equipment Operators	35	\$8.27	\$17,196	\$8.56	\$17,800
10	31-1011	Home Health Aides	30	\$8.08	\$16,806	\$9.41	\$19,577
11	31-1012	Nursing Aides, Orderlies, and Attendants	30	\$8.07	\$16,786	\$9.09	\$18,903
12	33-9032	Security Guards	30	\$8.06	\$16,757	\$10.62	\$22,090
13	43-6014	Secretaries, Except Legal, Medical, and Executive	30	\$8.72	\$18,136	\$11.85	\$24,649
14	43-9061	Office Clerks, General	30	\$7.91	\$16,456	\$10.45	\$21,727
15	35-2012	Cooks, Institution and Cafeteria	25	\$8.09	\$16,819	\$8.92	\$18,562
16	43-4051	Customer Service Representatives	25	\$9.13	\$18,983	\$13.05	\$27,153
17	53-7051	Industrial Truck and Tractor Operators	25	\$9.13	\$18,994	\$12.11	\$25,180
18	35-2014	Cooks, Restaurant	20	\$8.09	\$16,832	\$10.29	\$21,401
19	43-3071	Tellers	20	\$9.45	\$19,665	\$11.11	\$23,103
20	43-4171	Receptionists and Information Clerks	20	\$8.12	\$16,881	\$10.83	\$22,523

Top 20 Occupations - Annual Demand Job Zone Three

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage	
				Hourly	Annual	Hourly	Annual
1	29-1111	Registered Nurses	70	\$21.93	\$45,608	\$29.03	\$60,387
2	25-9041	Teacher Assistants	55	N.A.	\$16,055	N.A.	\$17,352
3	29-2061	Licensed Practical and Licensed Vocational Nurses	50	\$14.98	\$31,167	\$18.12	\$37,680
4	33-3012	Correctional Officers and Jailers	50	\$8.75	\$18,193	\$10.18	\$21,178
5	33-3051	Police and Sheriff's Patrol Officers	40	\$10.08	\$20,971	\$13.51	\$28,102
6	11-1021	General and Operations Managers	30	\$22.05	\$45,864	\$41.99	\$87,343
7	43-1011	First-Line Supervisors/Managers of Office and Administrative Support Workers	30	\$13.26	\$27,577	\$22.78	\$47,376
8	43-3031	Bookkeeping, Accounting, and Auditing Clerks	30	\$9.67	\$20,116	\$14.30	\$29,744
9	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	25	\$14.33	\$29,813	\$23.46	\$48,801
10	33-2011	Fire Fighters	20	\$8.04	\$16,725	\$12.77	\$26,565
11	37-3012	Pesticide Handlers, Sprayers, and Applicators, Vegetation	20	\$11.28	\$23,469	\$16.58	\$34,490
12	39-9011	Child Care Workers	20	\$7.63	\$15,869	\$8.12	\$16,886
13	25-2011	Preschool Teachers, Except Special Education	15	\$10.21	\$21,230	\$13.20	\$27,458
14	49-1011	First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	15	\$16.51	\$34,335	\$23.84	\$49,577
15	21-1093	Social and Human Service Assistants	10	\$8.28	\$17,232	\$11.01	\$22,897
16	29-2052	Pharmacy Technicians	10	\$8.57	\$17,822	\$11.25	\$23,406
17	41-9022	Real Estate Sales Agents	10	\$9.19	\$19,112	\$12.76	\$26,546
18	43-3021	Billing and Posting Clerks and Machine Operators	10	\$9.90	\$20,595	\$13.19	\$27,434
19	43-6011	Executive Secretaries and Administrative Assistants	10	\$12.20	\$25,381	\$17.28	\$35,949
20	45-2011	Agricultural Inspectors	10	\$12.94	\$26,921	\$21.14	\$43,975

Top 20 Occupations - Annual Demand Job Zone Four

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage	
				Hourly	Annual	Hourly	Annual
1	25-4031	Library Technicians	10	\$7.79	\$16,213	\$8.99	\$18,692
2	41-3021	Insurance Sales Agents	10	\$13.02	\$27,077	\$19.53	\$40,625
3	11-2022	Sales Managers	5	\$23.71	\$49,323	\$33.41	\$69,493
4	11-3031	Financial Managers	5	\$22.65	\$47,109	\$40.14	\$83,498
5	11-3071	Transportation, Storage, and Distribution Managers	5	\$21.24	\$44,178	\$33.79	\$70,280
6	11-9031	Education Administrators, Preschool and Child Care Center/Program	5	\$16.85	\$35,039	\$33.88	\$70,469
7	11-9151	Social and Community Service Managers	5	\$14.70	\$30,584	\$21.42	\$44,548
8	13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	5	\$12.98	\$26,998	\$20.74	\$43,137
9	13-1041	Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	5	\$14.30	\$29,740	\$22.42	\$46,626
10	13-1051	Cost Estimators	5	\$13.29	\$27,645	\$20.52	\$42,690
11	13-1111	Management Analysts	5	\$13.09	\$27,231	\$24.61	\$51,180
12	13-2011	Accountants and Auditors	5	\$16.14	\$33,581	\$27.26	\$56,708
13	17-2112	Industrial Engineers	5	\$22.05	\$45,871	\$31.02	\$64,521
14	21-1015	Rehabilitation Counselors	5	\$8.80	\$18,297	\$9.82	\$20,430
15	21-1021	Child, Family, and School Social Workers	5	\$10.18	\$21,175	\$14.21	\$29,551
16	25-2012	Kindergarten Teachers, Except Special Education	5	N.A.	\$28,058	N.A.	\$40,280
17	25-2032	Vocational Education Teachers, Secondary School	5	N.A.	\$33,232	N.A.	\$41,842
18	25-2041	Special Education Teachers, Preschool, Kindergarten, and Elementary School	5	N.A.	\$37,615	N.A.	\$49,879
19	25-3011	Adult Literacy, Remedial Education, and GED Teachers and Instructors	5	\$11.38	\$23,679	\$17.88	\$37,195
20	27-1024	Graphic Designers	5	\$10.56	\$21,973	\$13.01	\$27,071

Top 20 Occupations - Annual Demand Job Zone Five

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage	
				Hourly	Annual	Hourly	Annual
1	25-4021	Librarians	15	\$11.04	\$22,958	\$17.90	\$37,238
2	11-9032	Education Administrators, Elementary and Secondary School	10	N.A.	\$58,263	N.A.	\$69,331
3	21-1022	Medical and Public Health Social Workers	10	\$11.03	\$22,938	\$16.14	\$33,571
4	11-9033	Education Administrators, Postsecondary	5	\$30.96	\$64,391	\$41.49	\$86,299
5	11-9041	Engineering Managers	5	\$24.80	\$51,576	\$43.75	\$90,993
6	11-9111	Medical and Health Services Managers	5	\$21.08	\$43,838	\$36.52	\$75,969
7	11-1011	Chief Executives	5	\$37.14	\$77,251	\$85.85	\$178,563
8	19-3031	Clinical, Counseling, and School Psychologists	5	\$12.42	\$25,830	\$17.58	\$36,560
9	21-1012	Educational, Vocational, and School Counselors	5	\$14.93	\$31,055	\$23.19	\$48,227
10	21-1014	Mental Health Counselors	5	\$13.79	\$28,692	\$17.41	\$36,215
11	21-1023	Mental Health and Substance Abuse Social Workers	5	\$10.43	\$21,699	\$13.76	\$28,631
12	21-2011	Clergy	5	\$13.38	\$27,833	\$16.96	\$35,283
13	23-1011	Lawyers	5	\$15.84	\$32,943	\$37.10	\$77,168
14	25-1011	Business Teachers, Postsecondary	5	N.A.	\$27,180	N.A.	\$47,527
15	25-1123	English Language and Literature Teachers, Postsecondary	5	N.A.	\$27,198	N.A.	\$45,426
16	25-9031	Instructional Coordinators	5	\$17.28	\$35,951	\$25.13	\$52,280
17	29-1051	Pharmacists	5	\$34.66	\$72,086	\$54.34	\$113,022
18	29-1062	Family and General Practitioners	5	\$34.00	\$70,729	\$67.71	\$140,829
19	29-1123	Physical Therapists	5	\$33.30	\$69,269	\$40.95	\$85,169
20	29-1127	Speech-Language Pathologists	5	\$16.76	\$34,869	\$33.25	\$69,169

Determining the “Hottest”

A variety of methods could have been used to find which occupations might prove to be the most attractive to students and other job seekers. For purposes of this publication, a simple method of indexing desirability was used. Assuming that any person seeking work in a particular occupation would want to ensure that there would be at least moderate demand and reasonable wages for workers in that field, a method of indexing these factors was devised. For purposes of this publication, a simple method of indexing desirability was used.

The average annual demand for workers among all occupational titles across the Delta region was roughly 6 persons per year. The average annual salary for all surveyed occupations was found to be approximately \$30,349. For entry level wages the average was determined to be about \$16,769. As a first step, any occupation with below average

demand or not paying average or above wages was eliminated. To arrive at the “Hot Factor” used for ranking the remaining occupations, the annual demand for that occupation was divided by the overall average of 6. Then the annual overall wage for each occupation was divided by the average of \$30,349 and the entry level wage was divided by \$16,769.

The three “indexes” derived from these calculations were then added together to obtain the “Hot Factor”. For example, if a certain occupation had an annual demand of 120 persons, the first “index” would be 120 divided by 6, or 20.00. If that same occupation had an annual salary of \$61,693, the second “index” would be \$61,693 divided by \$30,349 or 2.03. If the entry level wage was \$44,045, then dividing \$44,045 by \$16,769 would yield 2.63. Adding the three “indexes” together would produce a “Hot Factor” of 24.66 which would have placed it among this year’s hottest occupations.



The 50 *"Hottest"* Jobs

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage	Average Wage	"Hot" Factor	Job Zone
1	39-1011	Gaming Supervisors	95	\$33,798	\$44,712	19.32	2
2	29-1111	Registered Nurses	70	\$45,608	\$60,387	16.38	3
3	53-3032	Truck Drivers, Heavy and Tractor-Trailer	70	\$23,249	\$32,604	14.13	2
4	29-2061	Licensed Practical and Licensed Vocational Nurses	50	\$31,167	\$37,680	11.43	3
5	11-1011	Chief Executives	5	\$77,251	\$178,563	11.32	5
6	11-1021	General and Operations Managers	30	\$45,864	\$87,343	10.61	3
7	41-1011	First-Line Supervisors/Managers of Retail Sales Workers	50	\$20,310	\$31,937	10.60	2
8	25-2031	Secondary School Teachers, Except Special and Vocational Education	45	\$27,870	\$37,980	10.41	4
9	25-2021	Elementary School Teachers, Except Special Education	40	\$32,799	\$41,242	9.98	4
10	29-1062	Family and General Practitioners	5	\$70,729	\$140,829	9.69	5
11	29-1051	Pharmacists	5	\$72,086	\$113,022	8.86	5
12	43-1011	First-Line Supervisors/Managers of Office and Administrative Support Workers	30	\$27,577	\$47,376	8.21	3
13	29-1123	Physical Therapists	5	\$69,269	\$85,169	7.77	5
14	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	25	\$29,813	\$48,801	7.55	3
15	11-9033	Education Administrators, Postsecondary	5	\$64,391	\$86,299	7.52	5
16	11-9032	Education Administrators, Elementary and Secondary School	10	\$58,263	\$69,331	7.43	5
17	11-9041	Engineering Managers	5	\$51,576	\$90,993	6.91	5
18	11-3031	Financial Managers	5	\$47,109	\$83,498	6.39	4
19	49-1011	First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	15	\$34,335	\$49,577	6.18	3
20	43-5052	Postal Service Mail Carriers	15	\$35,900	\$46,476	6.17	2
21	13-1031	Claims Adjusters, Examiners, and Investigators	5	\$50,555	\$67,590	6.08	3
22	11-2022	Sales Managers	5	\$49,323	\$69,493	6.06	4
23	11-9111	Medical and Health Services Managers	5	\$43,838	\$75,969	5.95	5
24	11-9071	Gaming Managers	5	\$48,908	\$66,469	5.94	3
25	37-3012	Pesticide Handlers, Sprayers, and Applicators, Vegetation	20	\$23,469	\$34,490	5.87	3

The 50 *"Hottest"* Jobs

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage	Average Wage	"Hot" Factor	Job Zone
26	25-2022	Middle School Teachers, Except Special and Vocational Education	15	\$32,991	\$40,626	5.81	4
27	11-3071	Transportation, Storage, and Distribution Managers	5	\$44,178	\$70,280	5.78	4
28	11-3051	Industrial Production Managers	5	\$43,230	\$70,516	5.73	3
29	17-2112	Industrial Engineers	5	\$45,871	\$64,521	5.69	4
30	11-9131	Postmasters and Mail Superintendents	5	\$45,992	\$58,335	5.50	3
31	41-1012	First-Line Supervisors/Managers of Non-Retail Sales Workers	5	\$36,316	\$72,800	5.40	4
32	23-1011	Lawyers	5	\$32,943	\$77,168	5.34	5
33	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Installers	5	\$45,134	\$54,166	5.31	3
34	11-9031	Education Administrators, Preschool and Child Care Center/Program	5	\$35,039	\$70,469	5.24	4
35	29-1127	Speech-Language Pathologists	5	\$34,869	\$69,169	5.19	5
36	51-1011	First-Line Supervisors/Managers of Production and Operating Workers	10	\$30,934	\$48,731	5.12	2
37	25-4021	Librarians	15	\$22,958	\$37,238	5.10	5
38	11-3011	Administrative Services Managers	5	\$36,272	\$59,524	4.96	3
39	47-1011	First-Line Supervisors/Managers of Construction Trades and Extraction Workers	10	\$28,823	\$42,545	4.79	3
40	45-2011	Agricultural Inspectors	10	\$26,921	\$43,975	4.72	3
41	25-2041	Special Education Teachers, Preschool, Kindergarten, and Elementary School	5	\$37,615	\$49,879	4.72	4
42	13-2011	Accountants and Auditors	5	\$33,581	\$56,708	4.70	4
43	25-9031	Instructional Coordinators	5	\$35,951	\$52,280	4.70	5
44	41-3021	Insurance Sales Agents	10	\$27,077	\$40,625	4.62	4
45	13-2072	Loan Officers	5	\$32,123	\$52,833	4.49	3
46	43-6011	Executive Secretaries and Administrative Assistants	10	\$25,381	\$35,949	4.36	3
47	11-9051	Food Service Managers	5	\$31,875	\$48,155	4.32	3
48	21-1012	Educational, Vocational, and School Counselors	5	\$31,055	\$48,227	4.27	5
49	25-2032	Vocational Education Teachers, Secondary School	5	\$33,232	\$41,842	4.19	4
50	53-1021	First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	5	\$31,411	\$44,848	4.18	3

Exploring Further

Although the focus of this publication is on those occupations most in demand, the LMI Department has data available on literally hundreds of other occupations. Visiting our website at mdes.ms.gov will open the doorway for other information about occupational trends across the state and substate regions.

In addition, the U.S. Department of Labor has developed a system for occupational exploration known as the Occupational Information Network, or O*Net for short. This system is free to all users with internet access, requires no special software and is very user friendly. It can be accessed online at online.onetcenter.org. The O*Net system is an innovative tool for finding out all sorts of pertinent information about a particular occupation. Users can find a wealth of

information about skills required to succeed in a particular occupation, common tasks performed, and working environments. The system utilizes the same SOC code found in this document, but it also uses keywords and partial job titles to help people select an occupational field of interest. O*Net will even provide a list of related occupations for any job title chosen, so as to expose the user to a broader range of possibilities.

Used in conjunction with this publication, O*Net should become an invaluable tool for those involved in guidance counseling, or for anyone desiring to expand their knowledge of occupational information. Any questions about O*Net or anything else contained in this document should be directed to the LMI Department of the Mississippi Department of Employment Security.





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