

Twin Districts WIA

2010 Occupations *In Demand*

**Top 100
Occupations**

The 50 Hottest Jobs

High Demand Occupations

MDES

MISSISSIPPI DEPARTMENT OF EMPLOYMENT SECURITY

Increasing Employment In Mississippi

Workforce Investment Act Areas

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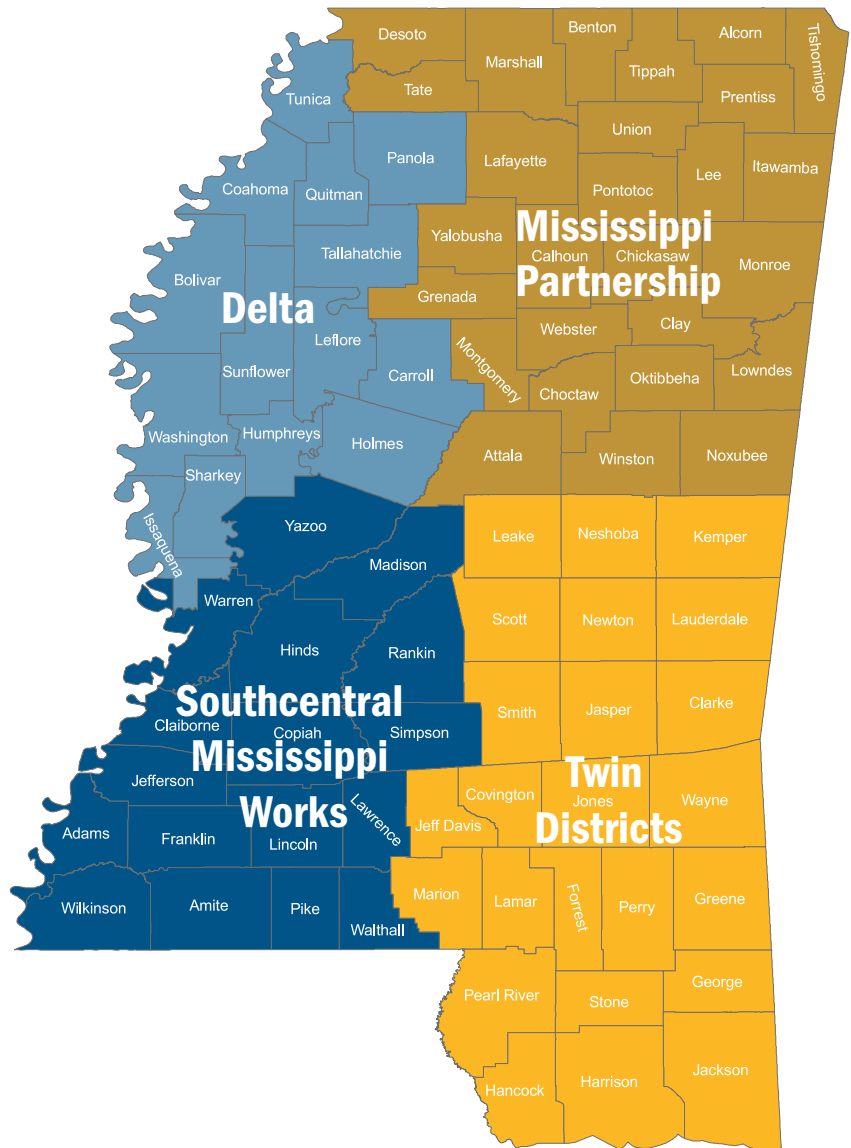
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MISSISSIPPI DEPARTMENT of EMPLOYMENT SECURITY

Increasing Employment in Mississippi

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Introduction

Each year, in cooperation with the Federal Bureau of Labor Statistics the Labor Market Information Department, a unit of the Mississippi Department of Employment Security, conducts an occupational wage survey of businesses across the state. The data from that survey are then input into special software which produces long term projections of occupational needs for various areas of the state. Complete results of this survey are published at our agency website (cited throughout this publication). One significant output of this process is a count of annual demand for workers by specific occupation. Occupations in Demand takes a look at this annual demand, which includes both new and replacement workers, to highlight those occupations with the highest need for workers. Various tables show selected occupations sorted by annual need, by aver-

age wages paid, and by job zone. Job zones are an indication of how much experience, education or training are needed to qualify for that particular occupation. The final table in the series highlights those jobs which LMI staff view as the “hottest” occupations across the state. These were found by a combination of annual demand and wages paid, a process explained in further detail within that section. It is hoped that the data contained in this publication will be helpful for job seekers, training providers, public officials and economic developers across Mississippi. Should you require further information or need assistance in interpreting the information found within, please do not hesitate to contact the LMI Department for guidance. Email: LMI-Info@mdes.ms.gov. Phone: 601-321-6251. Please visit our website at mdes.ms.gov.



Explanation of Terms

SOC Code — Standard Occupational Classification code, an occupational classification system devised by the U.S. Department of Labor with input from the states. It is the federal standard, and should be used by all state and federal agencies dealing with occupational data.

Occupational Title — The standard title assigned to a specific occupation under SOC.

Annual Demand — The projected number of workers needed on an annual basis for the years 2008 through 2018, as determined by the occupational projections data. It includes both new workers and replacements for those who leave or change occupations.

Average Wage — An estimate of average hourly or annual earnings for all workers within a specific occupation regardless of experience level. This should be viewed as an estimate of potential earnings rather than as an entry level wage for the inexperienced worker. Certain salaried occupations, such as teachers, are generally paid a monthly or annual salary and may not show an hourly wage estimate.

Entry Level Wage — An estimate of average hourly or annual earnings for the new or inexperienced worker within a specific occupation. These are wages which a person just starting out in an occupation could reasonably expect to earn. Certain salaried occupations may not show an hourly wage estimate.

Job Zone — These indicate the most common level of education, training, and/or experience required to perform the job and come from the O*Net system developed by the U.S. Department of Labor. The higher the number, the more education, training or other preparation is required.

General Trends

Based on estimations, roughly 12,375 new and replacement workers will be needed annually over the next ten years in the Twin Districts Workforce Investment Area. Among the 22 occupational sectors, the largest annual demands should be found in the areas of Office & Administrative Support and in Sales and Related Occupations. The fewest number of new and replacement workers can be

expected in Legal Occupations despite the fact that most jobs in that sector will offer wages well above the average.

Occupational sectors showing above average demand for workers that also have above average wage potential include Education, Training & Library, Healthcare Practitioners & Technical Occupations and Construction and Extraction Occupations.



Summary of Occupational Sectors

SOC Code	Occupational Sector	Annual Demand	Entry Level Wage		Average Wage	
			Hourly	Annual	Hourly	Annual
	Total, All Occupations	12,375	\$8.55	\$17,784	\$16.36	\$34,027
11-0000	Management Occupations	425	\$18.47	\$38,409	\$36.25	\$75,404
13-0000	Business and Financial Operations Occupations	330	\$14.75	\$30,670	\$25.57	\$53,193
15-0000	Computer and Mathematical Occupations	100	\$14.72	\$30,611	\$25.92	\$53,916
17-0000	Architecture and Engineering Occupations	200	\$18.50	\$38,488	\$29.81	\$62,004
19-0000	Life, Physical, and Social Science Occupations	105	\$15.85	\$32,973	\$31.64	\$65,814
21-0000	Community and Social Services Occupations	155	\$11.82	\$24,589	\$17.97	\$37,382
23-0000	Legal Occupations	55	\$13.98	\$29,087	\$30.78	\$64,013
25-0000	Education, Training, and Library Occupations	1,085	\$9.59	\$19,950	\$18.01	\$37,458
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	110	\$9.89	\$20,563	\$18.69	\$38,876
29-0000	Healthcare Practitioners and Technical Occupations	890	\$13.64	\$28,367	\$27.60	\$57,415
31-0000	Healthcare Support Occupations	275	\$8.18	\$17,024	\$10.65	\$22,145
33-0000	Protective Service Occupations	410	\$9.11	\$18,943	\$14.10	\$29,326
35-0000	Food Preparation and Serving Related Occupations	1,470	\$7.85	\$16,336	\$9.22	\$19,168
37-0000	Building and Grounds Cleaning and Maintenance Occupations	315	\$8.10	\$16,854	\$10.16	\$21,137
39-0000	Personal Care and Service Occupations	395	\$7.94	\$16,515	\$11.64	\$24,212
41-0000	Sales and Related Occupations	1,515	\$8.07	\$16,776	\$12.54	\$26,081
43-0000	Office and Administrative Support Occupations	1,560	\$9.00	\$18,711	\$13.46	\$27,988
45-0000	Farming, Fishing, and Forestry Occupations	120	\$9.67	\$20,116	\$13.97	\$29,052
47-0000	Construction and Extraction Occupations	610	\$11.31	\$23,528	\$16.84	\$35,029
49-0000	Installation, Maintenance, and Repair Occupations	450	\$11.26	\$23,431	\$18.28	\$38,012
51-0000	Production Occupations	1,035	\$9.26	\$19,253	\$14.54	\$30,238
53-0000	Transportation and Material Moving Occupations	765	\$8.20	\$17,061	\$13.31	\$27,687

High Demand Occupations

Registered Nurses, Elementary School Teachers, and Secondary School Teachers are a few of the occupations that require substantial education or experience and pay well above the regional average. About thirty-three of the top one hundred occupations in demand reported potential earnings above the regional average of \$34,027 per year. Analysis

of the Job Zone data reveals that about half of the top 100 occupations will require little or no formal training (Job Zones 1 & 2). About thirty-nine will require moderate to long term preparation (Job Zones 3 & 4). About five of the top 100 occupations fall into the Job Zone 5 category which involves extensive education and/or experience.



Top 100 Occupations - Annual Demand

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage		Job Zone
				Hourly	Annual	Hourly	Annual	
1	41-2011	Cashiers	695	\$7.91	\$16,456	\$8.92	\$18,547	1
2	41-2031	Retail Salespersons	415	\$8.08	\$16,813	\$11.33	\$23,577	2
3	35-3031	Waiters and Waitresses	350	\$7.78	\$16,192	\$8.51	\$17,703	1
4	29-1111	Registered Nurses	340	\$20.05	\$41,705	\$27.00	\$56,161	3
5	25-2021	Elementary School Teachers, Except Special Education	240	N.A.	\$32,850	N.A.	\$42,296	4
6	51-3022	Meat, Poultry, and Fish Cutters and Trimmers	210	\$8.62	\$17,921	\$9.98	\$20,761	1
7	35-2021	Food Preparation Workers	205	\$7.85	\$16,338	\$8.51	\$17,697	1
8	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	205	\$8.15	\$16,946	\$10.95	\$22,775	2
9	35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	200	\$7.80	\$16,218	\$8.36	\$17,381	1
10	25-9041	Teacher Assistants	190	N.A.	\$16,486	N.A.	\$18,049	3
11	25-2031	Secondary School Teachers, Except Special and Vocational Education	175	N.A.	\$32,654	N.A.	\$42,962	4
12	41-1011	First-Line Supervisors/Managers of Retail Sales Workers	175	\$11.23	\$23,349	\$17.02	\$35,397	2
13	43-4051	Customer Service Representatives	175	\$9.68	\$20,130	\$13.01	\$27,065	2
14	53-3032	Truck Drivers, Heavy and Tractor-Trailer	170	\$11.97	\$24,898	\$17.10	\$35,577	2
15	43-5081	Stock Clerks and Order Fillers	160	\$8.02	\$16,683	\$10.16	\$21,142	1
16	35-2011	Cooks, Fast Food	150	\$7.91	\$16,446	\$8.43	\$17,529	1
17	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	140	\$8.11	\$16,878	\$9.75	\$20,272	1
18	29-2061	Licensed Practical and Licensed Vocational Nurses	135	\$12.74	\$26,500	\$15.93	\$33,144	3
19	43-6014	Secretaries, Except Legal, Medical, and Executive	135	\$9.37	\$19,499	\$12.88	\$26,781	2
20	51-4121	Welders, Cutters, Solderers, and Brazers	135	\$15.10	\$31,402	\$19.02	\$39,565	2
21	31-1012	Nursing Aides, Orderlies, and Attendants	125	\$8.15	\$16,962	\$9.73	\$20,235	2
22	35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	120	\$7.80	\$16,218	\$8.51	\$17,694	1
23	43-1011	First-Line Supervisors/Managers of Office and Administrative Support Workers	120	\$13.33	\$27,729	\$20.84	\$43,346	3
24	51-3023	Slaughterers and Meat Packers	120	\$8.55	\$17,775	\$9.76	\$20,295	1
25	11-1021	General and Operations Managers	115	\$22.11	\$45,982	\$41.92	\$87,190	3

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Top 100 Occupations - Annual Demand

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage		Job Zone
				Hourly	Annual	Hourly	Annual	
26	25-2022	Middle School Teachers, Except Special and Vocational Education	115	N.A.	\$32,075	N.A.	\$39,936	4
27	43-4171	Receptionists and Information Clerks	110	\$8.30	\$17,262	\$10.67	\$22,188	2
28	33-9032	Security Guards	105	\$8.27	\$17,205	\$11.39	\$23,690	2
29	43-3031	Bookkeeping, Accounting, and Auditing Clerks	105	\$10.89	\$22,653	\$14.76	\$30,710	3
30	43-3071	Tellers	105	\$8.97	\$18,659	\$10.79	\$22,445	2
31	39-3011	Gaming Dealers	95	\$7.82	\$16,268	\$12.30	\$25,587	2
32	39-9011	Child Care Workers	95	\$7.76	\$16,142	\$8.79	\$18,289	3
33	43-9061	Office Clerks, General	95	\$8.15	\$16,953	\$10.86	\$22,595	2
34	51-2092	Team Assemblers	95	\$9.40	\$19,561	\$11.88	\$24,701	2
35	33-3051	Police and Sheriff's Patrol Officers	90	\$10.98	\$22,846	\$14.91	\$31,012	3
36	35-2014	Cooks, Restaurant	80	\$8.18	\$17,020	\$10.44	\$21,724	2
37	47-1011	First-Line Supervisors/Managers of Construction Trades and Extraction Workers	80	\$18.01	\$37,466	\$26.07	\$54,217	3
38	47-2111	Electricians	75	\$15.21	\$31,642	\$19.79	\$41,157	3
39	33-2011	Fire Fighters	70	\$10.45	\$21,742	\$15.95	\$33,184	3
40	35-2012	Cooks, Institution and Cafeteria	70	\$8.01	\$16,660	\$9.65	\$20,077	2
41	37-2012	Maids and Housekeeping Cleaners	70	\$7.98	\$16,596	\$8.94	\$18,602	1
42	35-9021	Dishwashers	65	\$7.91	\$16,449	\$8.69	\$18,071	1
43	35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	65	\$7.75	\$16,126	\$8.45	\$17,569	1
44	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	65	\$14.02	\$29,166	\$23.86	\$49,638	3
45	47-2061	Construction Laborers	65	\$9.56	\$19,885	\$12.28	\$25,547	1
46	45-4022	Logging Equipment Operators	60	\$10.83	\$22,518	\$13.50	\$28,071	1
47	17-2112	Industrial Engineers	55	\$24.95	\$51,889	\$30.73	\$63,923	4
48	29-2052	Pharmacy Technicians	55	\$9.39	\$19,521	\$11.94	\$24,837	3
49	47-2152	Plumbers, Pipefitters, and Steamfitters	55	\$13.01	\$27,056	\$17.64	\$36,690	3
50	53-3033	Truck Drivers, Light or Delivery Services	55	\$8.89	\$18,484	\$13.53	\$28,141	2

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Top 100 Occupations - Annual Demand

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage		Job Zone
				Hourly	Annual	Hourly	Annual	
51	37-3011	Landscaping and Groundskeeping Workers	50	\$8.16	\$16,968	\$10.64	\$22,125	1
52	43-4111	Interviewers, Except Eligibility and Loan	50	\$9.76	\$20,296	\$12.88	\$26,792	2
53	43-5071	Shipping, Receiving, and Traffic Clerks	50	\$9.32	\$19,389	\$12.45	\$25,890	2
54	53-3022	Bus Drivers, School	50	\$7.88	\$16,386	\$8.68	\$18,061	2
55	35-1012	First-Line Supervisors/Managers of Food Preparation and Serving Workers	45	\$9.13	\$18,993	\$13.10	\$27,238	2
56	43-4081	Hotel, Motel, and Resort Desk Clerks	45	\$8.20	\$17,052	\$9.40	\$19,550	2
57	49-3023	Automotive Service Technicians and Mechanics	45	\$9.60	\$19,959	\$15.97	\$33,211	3
58	13-2011	Accountants and Auditors	40	\$16.91	\$35,181	\$27.09	\$56,339	4
59	23-1011	Lawyers	40	\$16.58	\$34,486	\$41.00	\$85,274	5
60	31-1011	Home Health Aides	40	\$8.20	\$17,047	\$9.16	\$19,060	2
61	33-3012	Correctional Officers and Jailers	40	\$9.25	\$19,243	\$11.47	\$23,863	3
62	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	40	\$7.70	\$16,016	\$8.55	\$17,780	1
63	43-5052	Postal Service Mail Carriers	40	\$17.67	\$36,763	\$23.20	\$48,252	2
64	47-2031	Carpenters	40	\$11.81	\$24,572	\$15.68	\$32,624	2
65	49-1011	First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	40	\$16.39	\$34,094	\$25.36	\$52,749	3
66	53-7051	Industrial Truck and Tractor Operators	40	\$9.99	\$20,775	\$12.96	\$26,965	2
67	11-9032	Education Administrators, Elementary and Secondary School	35	N.A.	\$61,047	N.A.	\$74,075	5
68	13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	35	\$14.91	\$31,005	\$24.53	\$51,018	4
69	21-1021	Child, Family, and School Social Workers	35	\$12.10	\$25,175	\$16.05	\$33,392	4
70	25-2041	Special Education Teachers, Preschool, Kindergarten, and Elementary School	35	N.A.	\$34,142	N.A.	\$45,004	4
71	31-9092	Medical Assistants	35	\$9.76	\$20,301	\$12.38	\$25,760	3
72	35-3011	Bartenders	35	\$7.73	\$16,084	\$9.08	\$18,889	2
73	43-3021	Billing and Posting Clerks and Machine Operators	35	\$9.81	\$20,397	\$12.87	\$26,763	3
74	43-6011	Executive Secretaries and Administrative Assistants	35	\$12.85	\$26,730	\$18.33	\$38,123	3
75	47-2073	Operating Engineers and Other Construction Equipment Operators	35	\$12.22	\$25,426	\$16.03	\$33,336	3

Top 100 Occupations - Annual Demand

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage		Job Zone
				Hourly	Annual	Hourly	Annual	
76	51-1011	First-Line Supervisors/Managers of Production and Operating Workers	35	\$15.71	\$32,667	\$24.47	\$50,894	2
77	13-1041	Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	30	\$15.39	\$32,016	\$23.45	\$48,766	4
78	25-2012	Kindergarten Teachers, Except Special Education	30	N.A.	\$31,999	N.A.	\$41,573	4
79	31-9091	Dental Assistants	30	\$10.12	\$21,051	\$13.11	\$27,269	3
80	41-2021	Counter and Rental Clerks	30	\$8.16	\$16,965	\$10.78	\$22,414	1
81	41-3021	Insurance Sales Agents	30	\$12.53	\$26,054	\$20.49	\$42,624	4
82	47-4051	Highway Maintenance Workers	30	\$9.16	\$19,054	\$11.52	\$23,961	2
83	49-9041	Industrial Machinery Mechanics	30	\$16.02	\$33,321	\$24.81	\$51,610	3
84	51-9198	Helpers--Production Workers	30	\$8.30	\$17,261	\$10.79	\$22,437	1
85	53-3031	Driver/Sales Workers	30	\$8.10	\$16,845	\$11.91	\$24,774	1
86	53-7061	Cleaners of Vehicles and Equipment	30	\$8.23	\$17,114	\$10.36	\$21,557	1
87	53-7064	Packers and Packagers, Hand	30	\$7.99	\$16,614	\$9.46	\$19,686	2
88	11-9111	Medical and Health Services Managers	25	\$22.92	\$47,665	\$38.52	\$80,114	5
89	21-1012	Educational, Vocational, and School Counselors	25	\$17.66	\$36,724	\$23.66	\$49,218	5
90	25-2011	Preschool Teachers, Except Special Education	25	\$8.15	\$16,957	\$11.73	\$24,400	3
91	25-2032	Vocational Education Teachers, Secondary School	25	N.A.	\$34,659	N.A.	\$44,877	4
92	29-1051	Pharmacists	25	\$37.62	\$78,255	\$51.17	\$106,426	5
93	29-2021	Dental Hygienists	25	\$18.07	\$37,591	\$23.81	\$49,531	3
94	29-2071	Medical Records and Health Information Technicians	25	\$8.94	\$18,589	\$13.63	\$28,359	2
95	43-3011	Bill and Account Collectors	25	\$10.03	\$20,861	\$13.31	\$27,692	2
96	43-4031	Court, Municipal, and License Clerks	25	\$9.03	\$18,774	\$12.35	\$25,687	2
97	47-2141	Painters, Construction and Maintenance	25	\$11.79	\$24,514	\$14.94	\$31,079	2
98	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	25	\$12.23	\$25,447	\$16.51	\$34,338	3
99	49-9051	Electrical Power-Line Installers and Repairers	25	\$18.12	\$37,686	\$23.68	\$49,265	3
100	49-9098	Helpers--Installation, Maintenance, and Repair Workers	25	\$9.54	\$19,837	\$11.91	\$24,782	2

Top 100 Occupations - Average Overall Wage

Rank	SOC Code	Occupational Title	Annual Demand	Average Wage		Job Zone
				Hourly	Annual	
1	29-1064	Obstetricians and Gynecologists	5	\$122.03	\$253,816	5
2	29-1067	Surgeons	5	\$119.87	\$249,335	5
3	29-1063	Internists, General	5	\$107.06	\$222,681	5
4	29-1062	Family and General Practitioners	20	\$87.60	\$182,217	5
5	29-1066	Psychiatrists	0	\$85.81	\$178,475	5
6	29-1065	Pediatricians, General	0	\$84.50	\$175,754	5
7	29-1021	Dentists, General	10	\$74.74	\$155,454	5
8	29-1061	Anesthesiologists	0	\$71.01	\$147,710	5
9	11-1011	Chief Executives	20	\$66.66	\$138,663	5
10	11-9121	Natural Sciences Managers	0	\$52.27	\$108,716	5
11	29-1051	Pharmacists	25	\$51.17	\$106,426	5
12	11-9041	Engineering Managers	10	\$43.58	\$90,637	5
13	11-3051	Industrial Production Managers	15	\$42.57	\$88,545	3
14	41-3031	Securities, Commodities, and Financial Services Sales Agents	10	\$42.30	\$87,978	4
15	11-1021	General and Operations Managers	115	\$41.92	\$87,190	3
16	23-1011	Lawyers	40	\$41.00	\$85,274	5
17	17-2072	Electronics Engineers, Except Computer	5	\$39.67	\$82,512	4
18	29-1131	Veterinarians	5	\$39.59	\$82,346	5
19	11-9033	Education Administrators, Postsecondary	10	\$39.30	\$81,740	5
20	29-1124	Radiation Therapists	0	\$38.68	\$80,453	3
21	17-2081	Environmental Engineers	5	\$38.54	\$80,154	4
22	11-9111	Medical and Health Services Managers	25	\$38.52	\$80,114	5
23	17-2131	Materials Engineers	0	\$38.35	\$79,769	4
24	11-3071	Transportation, Storage, and Distribution Managers	5	\$38.10	\$79,256	4
25	19-1022	Microbiologists	0	\$37.36	\$77,711	5
26	11-3061	Purchasing Managers	5	\$37.33	\$77,644	4
27	11-2022	Sales Managers	15	\$36.87	\$76,696	4
28	11-3021	Computer and Information Systems Managers	10	\$36.38	\$75,671	4
29	11-3031	Financial Managers	20	\$36.33	\$75,575	4
30	11-9071	Gaming Managers	5	\$36.33	\$75,570	3
31	11-9032	Education Administrators, Elementary and Secondary School	35	N.A.	\$74,075	5
32	17-2071	Electrical Engineers	10	\$35.41	\$73,643	4
33	11-2021	Marketing Managers	5	\$35.16	\$73,128	4
34	29-1123	Physical Therapists	20	\$35.11	\$73,025	5
35	19-2031	Chemists	5	\$34.60	\$71,962	4

Top 100 Occupations - Average Overall Wage

Rank	SOC Code	Occupational Title	Annual Demand	Average Wage		Job Zone
				Hourly	Annual	
36	17-2051	Civil Engineers	15	\$34.55	\$71,858	4
37	29-1122	Occupational Therapists	15	\$33.95	\$70,623	5
38	19-1023	Zoologists and Wildlife Biologists	5	\$33.83	\$70,361	5
39	29-1071	Physician Assistants	5	\$33.66	\$70,013	5
40	29-1041	Optometrists	5	\$33.66	\$70,004	5
41	13-1081	Logisticians	10	\$33.05	\$68,747	4
42	53-2012	Commercial Pilots	5	N.A.	\$67,925	3
43	11-9021	Construction Managers	20	\$32.35	\$67,280	4
44	25-9031	Instructional Coordinators	10	\$32.31	\$67,212	5
45	13-1111	Management Analysts	10	\$32.11	\$66,782	4
46	11-9131	Postmasters and Mail Superintendents	0	\$32.06	\$66,694	3
47	53-5031	Ship Engineers	5	\$31.92	\$66,400	3
48	11-2031	Public Relations Managers	5	\$31.84	\$66,222	4
49	17-2141	Mechanical Engineers	15	\$31.57	\$65,658	4
50	17-1011	Architects, Except Landscape and Naval	5	\$31.19	\$64,874	5
51	13-2051	Financial Analysts	5	\$30.88	\$64,226	4
52	11-2011	Advertising and Promotions Managers	0	\$30.75	\$63,964	4
53	17-2112	Industrial Engineers	55	\$30.73	\$63,923	4
54	29-2033	Nuclear Medicine Technologists	0	\$30.51	\$63,464	3
55	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspectors	5	\$30.25	\$62,928	4
56	53-5021	Captains, Mates, and Pilots of Water Vessels	10	\$29.95	\$62,291	3
57	25-1011	Business Teachers, Postsecondary	10	N.A.	\$61,779	5
58	29-1127	Speech-Language Pathologists	15	\$29.55	\$61,456	5
59	51-8013	Power Plant Operators	5	\$28.81	\$59,918	3
60	13-2041	Credit Analysts	0	\$28.57	\$59,419	4
61	13-2031	Budget Analysts	5	\$28.21	\$58,676	4
62	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	5	\$27.81	\$57,838	4
63	25-1072	Nursing Instructors and Teachers, Postsecondary	20	N.A.	\$57,375	5
64	25-1032	Engineering Teachers, Postsecondary	0	N.A.	\$56,725	5
65	19-1031	Conservation Scientists	0	\$27.24	\$56,659	5
66	13-1031	Claims Adjusters, Examiners, and Investigators	10	\$27.13	\$56,437	3
67	13-2011	Accountants and Auditors	40	\$27.09	\$56,339	4
68	25-1021	Computer Science Teachers, Postsecondary	5	N.A.	\$56,297	5
69	13-2072	Loan Officers	15	\$27.02	\$56,193	3
70	25-1071	Health Specialties Teachers, Postsecondary	5	N.A.	\$56,168	5

Top 100 Occupations - Average Overall Wage

Rank	SOC Code	Occupational Title	Annual Demand	Average Wage		Job Zone
				Hourly	Annual	
71	29-1111	Registered Nurses	340	\$27.00	\$56,161	3
72	11-3011	Administrative Services Managers	10	\$26.66	\$55,453	3
73	17-3023	Electrical and Electronic Engineering Technicians	10	\$26.45	\$55,022	3
74	13-1051	Cost Estimators	20	\$26.41	\$54,939	4
75	25-1193	Recreation and Fitness Studies Teachers, Postsecondary	0	N.A.	\$54,710	5
76	33-3021	Detectives and Criminal Investigators	15	\$26.26	\$54,627	3
77	49-2095	Electrical and Electronics Repairers, Powerhouse, Substation, and Relay	5	\$26.24	\$54,569	3
78	49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	5	\$26.08	\$54,239	3
79	47-1011	First-Line Supervisors/Managers of Construction Trades and Extraction Workers	80	\$26.07	\$54,217	3
80	25-1066	Psychology Teachers, Postsecondary	5	N.A.	\$54,098	5
81	29-9011	Occupational Health and Safety Specialists	5	\$25.77	\$53,606	4
82	13-2061	Financial Examiners	5	\$25.68	\$53,424	4
83	25-1052	Chemistry Teachers, Postsecondary	5	N.A.	\$53,363	5
84	25-1054	Physics Teachers, Postsecondary	0	N.A.	\$53,151	5
85	25-1121	Art, Drama, and Music Teachers, Postsecondary	10	N.A.	\$53,034	5
86	33-1012	First-Line Supervisors/Managers of Police and Detectives	15	\$25.39	\$52,807	3
87	49-1011	First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	40	\$25.36	\$52,749	3
88	25-1067	Sociology Teachers, Postsecondary	0	N.A.	\$52,672	5
89	43-5051	Postal Service Clerks	5	\$25.18	\$52,383	2
90	29-2032	Diagnostic Medical Sonographers	5	\$25.08	\$52,165	3
91	41-1012	First-Line Supervisors/Managers of Non-Retail Sales Workers	15	\$25.03	\$52,069	4
92	25-1125	History Teachers, Postsecondary	0	N.A.	\$51,991	5
93	27-2012	Producers and Directors	0	\$24.88	\$51,743	4
94	25-1123	English Language and Literature Teachers, Postsecondary	5	N.A.	\$51,702	5
95	49-9041	Industrial Machinery Mechanics	30	\$24.81	\$51,610	3
96	13-1022	Wholesale and Retail Buyers, Except Farm Products	5	\$24.79	\$51,569	3
97	49-3011	Aircraft Mechanics and Service Technicians	10	\$24.76	\$51,504	3
98	17-3026	Industrial Engineering Technicians	5	\$24.71	\$51,387	3
99	13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	35	\$24.53	\$51,018	4
100	51-1011	First-Line Supervisors/Managers of Production and Operating Workers	35	\$24.47	\$50,894	2

Top 100 Occupations - Average Entry Level Wage

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Job Zone
				Hourly	Annual	
1	29-1065	Pediatricians, General	0	\$58.17	\$120,996	5
2	29-1062	Family and General Practitioners	20	\$51.00	\$106,081	5
3	29-1066	Psychiatrists	0	\$49.27	\$102,474	5
4	29-1061	Anesthesiologists	0	\$49.07	\$102,059	5
5	29-1021	Dentists, General	10	\$43.44	\$90,350	5
6	11-9121	Natural Sciences Managers	0	\$37.65	\$78,311	5
7	29-1051	Pharmacists	25	\$37.62	\$78,255	5
8	11-9041	Engineering Managers	10	\$30.92	\$64,313	5
9	11-9032	Education Administrators, Elementary and Secondary School	35	N.A.	\$61,047	5
10	17-2072	Electronics Engineers, Except Computer	5	\$28.91	\$60,133	4
11	11-1011	Chief Executives	20	\$28.58	\$59,451	5
12	17-2071	Electrical Engineers	10	\$27.25	\$56,680	4
13	29-1124	Radiation Therapists	0	\$26.90	\$55,949	3
14	11-9033	Education Administrators, Postsecondary	10	\$25.94	\$53,953	5
15	11-9071	Gaming Managers	5	\$25.52	\$53,075	3
16	11-9131	Postmasters and Mail Superintendents	0	\$25.24	\$52,506	3
17	53-5031	Ship Engineers	5	\$25.18	\$52,380	3
18	17-2141	Mechanical Engineers	15	\$25.06	\$52,121	4
19	17-2112	Industrial Engineers	55	\$24.95	\$51,889	4
20	29-1122	Occupational Therapists	15	\$24.79	\$51,554	5
21	17-2051	Civil Engineers	15	\$24.71	\$51,390	4
22	13-1081	Logisticians	10	\$24.45	\$50,856	4
23	17-2131	Materials Engineers	0	\$24.25	\$50,443	4
24	11-3051	Industrial Production Managers	15	\$24.10	\$50,129	3
25	29-1131	Veterinarians	5	\$24.07	\$50,057	5
26	43-5051	Postal Service Clerks	5	\$23.60	\$49,087	2
27	29-2033	Nuclear Medicine Technologists	0	\$23.54	\$48,954	3
28	19-2031	Chemists	5	\$23.47	\$48,810	4
29	29-1123	Physical Therapists	20	\$23.43	\$48,732	5
30	19-1022	Microbiologists	0	\$23.38	\$48,625	5
31	11-3061	Purchasing Managers	5	\$22.94	\$47,711	4
32	11-9111	Medical and Health Services Managers	25	\$22.92	\$47,665	5
33	49-2095	Electrical and Electronics Repairers, Powerhouse, Substation, and Relay	5	\$22.82	\$47,468	3
34	11-2022	Sales Managers	15	\$22.32	\$46,432	4
35	25-1193	Recreation and Fitness Studies Teachers, Postsecondary	0	N.A.	\$46,197	5

Top 100 Occupations - Average Entry Level Wage

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Job Zone
				Hourly	Annual	
36	11-1021	General and Operations Managers	115	\$22.11	\$45,982	3
37	51-8013	Power Plant Operators	5	\$22.09	\$45,951	3
38	17-2081	Environmental Engineers	5	\$21.81	\$45,369	4
39	11-3021	Computer and Information Systems Managers	10	\$21.61	\$44,956	4
40	11-3071	Transportation, Storage, and Distribution Managers	5	\$21.48	\$44,672	4
41	25-9031	Instructional Coordinators	10	\$21.23	\$44,165	5
42	11-3031	Financial Managers	20	\$21.23	\$44,158	4
43	25-1032	Engineering Teachers, Postsecondary	0	N.A.	\$43,773	5
44	11-9021	Construction Managers	20	\$21.01	\$43,709	4
45	29-2032	Diagnostic Medical Sonographers	5	\$20.83	\$43,323	3
46	13-2031	Budget Analysts	5	\$20.74	\$43,147	4
47	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspectors	5	\$20.74	\$43,145	4
48	13-2051	Financial Analysts	5	\$20.66	\$42,976	4
49	25-1054	Physics Teachers, Postsecondary	0	N.A.	\$42,849	5
50	53-5021	Captains, Mates, and Pilots of Water Vessels	10	\$20.50	\$42,641	3
51	25-1072	Nursing Instructors and Teachers, Postsecondary	20	N.A.	\$42,574	5
52	29-1111	Registered Nurses	340	\$20.05	\$41,705	3
53	49-3011	Aircraft Mechanics and Service Technicians	10	\$19.91	\$41,413	3
54	25-1067	Sociology Teachers, Postsecondary	0	N.A.	\$40,913	5
55	25-1021	Computer Science Teachers, Postsecondary	5	N.A.	\$40,898	5
56	13-1111	Management Analysts	10	\$19.65	\$40,865	4
57	25-1066	Psychology Teachers, Postsecondary	5	N.A.	\$40,789	5
58	11-2011	Advertising and Promotions Managers	0	\$19.34	\$40,231	4
59	29-1127	Speech-Language Pathologists	15	\$19.31	\$40,162	5
60	49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	5	\$19.26	\$40,069	3
61	25-1052	Chemistry Teachers, Postsecondary	5	N.A.	\$39,702	5
62	25-1125	History Teachers, Postsecondary	0	N.A.	\$39,448	5
63	25-1071	Health Specialties Teachers, Postsecondary	5	N.A.	\$39,222	5
64	25-1042	Biological Science Teachers, Postsecondary	5	N.A.	\$39,217	5
65	33-1012	First-Line Supervisors/Managers of Police and Detectives	15	\$18.84	\$39,183	3
66	11-2021	Marketing Managers	5	\$18.83	\$39,175	4
67	39-1011	Gaming Supervisors	20	\$18.69	\$38,880	2
68	53-2012	Commercial Pilots	5	N.A.	\$38,001	3
69	25-1123	English Language and Literature Teachers, Postsecondary	5	N.A.	\$37,968	5
70	49-9051	Electrical Power-Line Installers and Repairers	25	\$18.12	\$37,686	3

Top 100 Occupations - Average Entry Level Wage

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Job Zone
				Hourly	Annual	
71	29-2021	Dental Hygienists	25	\$18.07	\$37,591	3
72	47-1011	First-Line Supervisors/Managers of Construction Trades and Extraction Workers	80	\$18.01	\$37,466	3
73	25-1011	Business Teachers, Postsecondary	10	N.A.	\$37,342	5
74	51-8091	Chemical Plant and System Operators	5	\$17.93	\$37,296	2
75	17-3023	Electrical and Electronic Engineering Technicians	10	\$17.74	\$36,894	3
76	41-3031	Securities, Commodities, and Financial Services Sales Agents	10	\$17.72	\$36,861	4
77	11-2031	Public Relations Managers	5	\$17.70	\$36,824	4
78	43-5052	Postal Service Mail Carriers	40	\$17.67	\$36,763	2
79	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Installers	10	\$17.66	\$36,726	3
80	21-1012	Educational, Vocational, and School Counselors	25	\$17.66	\$36,724	5
81	19-1031	Conservation Scientists	0	\$17.43	\$36,259	5
82	13-1031	Claims Adjusters, Examiners, and Investigators	10	\$17.42	\$36,226	3
83	25-1122	Communications Teachers, Postsecondary	0	N.A.	\$36,119	5
84	29-1031	Dietitians and Nutritionists	5	\$17.31	\$35,995	5
85	25-1022	Mathematical Science Teachers, Postsecondary	5	N.A.	\$35,868	5
86	29-1126	Respiratory Therapists	15	\$17.23	\$35,841	3
87	25-1081	Education Teachers, Postsecondary	5	N.A.	\$35,833	5
88	19-1023	Zoologists and Wildlife Biologists	5	\$17.16	\$35,699	5
89	13-2072	Loan Officers	15	\$17.06	\$35,481	3
90	13-2011	Accountants and Auditors	40	\$16.91	\$35,181	4
91	25-4021	Librarians	15	\$16.78	\$34,894	5
92	25-2023	Vocational Education Teachers, Middle School	0	N.A.	\$34,757	4
93	25-2032	Vocational Education Teachers, Secondary School	25	N.A.	\$34,659	4
94	17-3026	Industrial Engineering Technicians	5	\$16.65	\$34,641	3
95	13-1051	Cost Estimators	20	\$16.59	\$34,497	4
96	23-1011	Lawyers	40	\$16.58	\$34,486	5
97	17-1011	Architects, Except Landscape and Naval	5	\$16.56	\$34,447	5
98	31-2011	Occupational Therapist Assistants	5	\$16.53	\$34,382	3
99	47-2161	Plasterers and Stucco Masons	0	\$16.43	\$34,183	2
100	25-2041	Special Education Teachers, Preschool, Kindergarten, and Elementary School	35	N.A.	\$34,142	4

About Job Zones

Job Zones are utilized by the Occupational Information Network (O*Net) system to ascertain the level of training and/or preparation required for each occupational title. A brief description of requirements for each of the five Job Zones follows:

Job Zone One: Little or No Preparation Needed

No previous work-related skill, knowledge, or experience is needed for these occupations. Employees in these occupations need anywhere from a few days to a few months of training. These occupations involve following instructions and helping others. These occupations may require a high school diploma, GED or a formal training course to obtain a license.

Job Zone Two: Some Preparation Needed

Some previous work-related skill, knowledge, or experience may be helpful in these occupations, but usually is not needed. Employees in these occupations need anywhere from a few months to one year of working with experienced employees. These occupations often involve using your knowledge and skills to help others. These occupations often require a high school diploma and may require some vocational training or job-related courses.

Job Zone Three: Medium Preparation Needed

Previous work-related skill, knowledge, or experience is required for these occupations. Employees in these occupations usually need one or two years of informal

training delivered by experienced workers. These occupations often involve using communication and organizational skills to coordinate, supervise, manage, or train others. Most occupations in this zone require training in vocational schools, related on-the-job experience, or an associate's degree.

Job Zone Four: Considerable Preparation Needed

A minimum of two to four years of work-related skill, knowledge, or experience is needed for these occupations. Employees in these occupations usually need several years of experience, on-the-job training, and/or formal training. Most of these occupations involve coordinating, supervising, managing, or training others. Many of these occupations require a bachelor's degree, but some do not.

Job Zone Five: Extensive Preparation Needed

Extensive skill, knowledge, and experience are needed for these occupations. Many require more than five years of experience. Most employees in these occupations will already have the required skills, knowledge, work-related experience, and/or training. These occupations often involve coordinating, training, supervising, or managing the activities of others to accomplish goals. A bachelor's degree is the usual minimum formal education required for these occupations, but a significant number of them require post graduate studies and/or advanced degrees.

Top 20 Occupations - Annual Demand Job Zone One

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage	
				Hourly	Annual	Hourly	Annual
1	41-2011	Cashiers	695	\$7.91	\$16,456	\$8.92	\$18,547
2	35-3031	Waiters and Waitresses	350	\$7.78	\$16,192	\$8.51	\$17,703
3	51-3022	Meat, Poultry, and Fish Cutters and Trimmers	210	\$8.62	\$17,921	\$9.98	\$20,761
4	35-2021	Food Preparation Workers	205	\$7.85	\$16,338	\$8.51	\$17,697
5	35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	200	\$7.80	\$16,218	\$8.36	\$17,381
6	43-5081	Stock Clerks and Order Fillers	160	\$8.02	\$16,683	\$10.16	\$21,142
7	35-2011	Cooks, Fast Food	150	\$7.91	\$16,446	\$8.43	\$17,529
8	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	140	\$8.11	\$16,878	\$9.75	\$20,272
9	35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	120	\$7.80	\$16,218	\$8.51	\$17,694
10	51-3023	Slaughterers and Meat Packers	120	\$8.55	\$17,775	\$9.76	\$20,295
11	37-2012	Maids and Housekeeping Cleaners	70	\$7.98	\$16,596	\$8.94	\$18,602
12	35-9021	Dishwashers	65	\$7.91	\$16,449	\$8.69	\$18,071
13	35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	65	\$7.75	\$16,126	\$8.45	\$17,569
14	47-2061	Construction Laborers	65	\$9.56	\$19,885	\$12.28	\$25,547
15	45-4022	Logging Equipment Operators	60	\$10.83	\$22,518	\$13.50	\$28,071
16	37-3011	Landscaping and Groundskeeping Workers	50	\$8.16	\$16,968	\$10.64	\$22,125
17	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	40	\$7.70	\$16,016	\$8.55	\$17,780
18	41-2021	Counter and Rental Clerks	30	\$8.16	\$16,965	\$10.78	\$22,414
19	51-9198	Helpers--Production Workers	30	\$8.30	\$17,261	\$10.79	\$22,437
20	53-3031	Driver/Sales Workers	30	\$8.10	\$16,845	\$11.91	\$24,774

Top 20 Occupations - Annual Demand Job Zone Two

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage	
				Hourly	Annual	Hourly	Annual
1	41-2031	Retail Salespersons	415	\$8.08	\$16,813	\$11.33	\$23,577
2	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	205	\$8.15	\$16,946	\$10.95	\$22,775
3	41-1011	First-Line Supervisors/Managers of Retail Sales Workers	175	\$11.23	\$23,349	\$17.02	\$35,397
4	43-4051	Customer Service Representatives	175	\$9.68	\$20,130	\$13.01	\$27,065
5	53-3032	Truck Drivers, Heavy and Tractor-Trailer	170	\$11.97	\$24,898	\$17.10	\$35,577
6	43-6014	Secretaries, Except Legal, Medical, and Executive	135	\$9.37	\$19,499	\$12.88	\$26,781
7	51-4121	Welders, Cutters, Solderers, and Brazers	135	\$15.10	\$31,402	\$19.02	\$39,565
8	31-1012	Nursing Aides, Orderlies, and Attendants	125	\$8.15	\$16,962	\$9.73	\$20,235
9	43-4171	Receptionists and Information Clerks	110	\$8.30	\$17,262	\$10.67	\$22,188
10	33-9032	Security Guards	105	\$8.27	\$17,205	\$11.39	\$23,690
11	43-3071	Tellers	105	\$8.97	\$18,659	\$10.79	\$22,445
12	39-3011	Gaming Dealers	95	\$7.82	\$16,268	\$12.30	\$25,587
13	43-9061	Office Clerks, General	95	\$8.15	\$16,953	\$10.86	\$22,595
14	51-2092	Team Assemblers	95	\$9.40	\$19,561	\$11.88	\$24,701
15	35-2014	Cooks, Restaurant	80	\$8.18	\$17,020	\$10.44	\$21,724
16	35-2012	Cooks, Institution and Cafeteria	70	\$8.01	\$16,660	\$9.65	\$20,077
17	53-3033	Truck Drivers, Light or Delivery Services	55	\$8.89	\$18,484	\$13.53	\$28,141
18	43-4111	Interviewers, Except Eligibility and Loan	50	\$9.76	\$20,296	\$12.88	\$26,792
19	43-5071	Shipping, Receiving, and Traffic Clerks	50	\$9.32	\$19,389	\$12.45	\$25,890
20	53-3022	Bus Drivers, School	50	\$7.88	\$16,386	\$8.68	\$18,061

Top 20 Occupations - Annual Demand Job Zone Three

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage	
				Hourly	Annual	Hourly	Annual
1	29-1111	Registered Nurses	340	\$20.05	\$41,705	\$27.00	\$56,161
2	25-9041	Teacher Assistants	190	N.A.	\$16,486	N.A.	\$18,049
3	29-2061	Licensed Practical and Licensed Vocational Nurses	135	\$12.74	\$26,500	\$15.93	\$33,144
4	43-1011	First-Line Supervisors/Managers of Office and Administrative Support Workers	120	\$13.33	\$27,729	\$20.84	\$43,346
5	11-1021	General and Operations Managers	115	\$22.11	\$45,982	\$41.92	\$87,190
6	43-3031	Bookkeeping, Accounting, and Auditing Clerks	105	\$10.89	\$22,653	\$14.76	\$30,710
7	39-9011	Child Care Workers	95	\$7.76	\$16,142	\$8.79	\$18,289
8	33-3051	Police and Sheriff's Patrol Officers	90	\$10.98	\$22,846	\$14.91	\$31,012
9	47-1011	First-Line Supervisors/Managers of Construction Trades and Extraction Workers	80	\$18.01	\$37,466	\$26.07	\$54,217
10	47-2111	Electricians	75	\$15.21	\$31,642	\$19.79	\$41,157
11	33-2011	Fire Fighters	70	\$10.45	\$21,742	\$15.95	\$33,184
12	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	65	\$14.02	\$29,166	\$23.86	\$49,638
13	29-2052	Pharmacy Technicians	55	\$9.39	\$19,521	\$11.94	\$24,837
14	47-2152	Plumbers, Pipefitters, and Steamfitters	55	\$13.01	\$27,056	\$17.64	\$36,690
15	49-3023	Automotive Service Technicians and Mechanics	45	\$9.60	\$19,959	\$15.97	\$33,211
16	33-3012	Correctional Officers and Jailers	40	\$9.25	\$19,243	\$11.47	\$23,863
17	49-1011	First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	40	\$16.39	\$34,094	\$25.36	\$52,749
18	31-9092	Medical Assistants	35	\$9.76	\$20,301	\$12.38	\$25,760
19	43-3021	Billing and Posting Clerks and Machine Operators	35	\$9.81	\$20,397	\$12.87	\$26,763
20	43-6011	Executive Secretaries and Administrative Assistants	35	\$12.85	\$26,730	\$18.33	\$38,123

Top 20 Occupations - Annual Demand Job Zone Four

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage	
				Hourly	Annual	Hourly	Annual
1	25-2021	Elementary School Teachers, Except Special Education	240	N.A.	\$32,850	N.A.	\$42,296
2	25-2031	Secondary School Teachers, Except Special and Vocational Education	175	N.A.	\$32,654	N.A.	\$42,962
3	25-2022	Middle School Teachers, Except Special and Vocational Education	115	N.A.	\$32,075	N.A.	\$39,936
4	17-2112	Industrial Engineers	55	\$24.95	\$51,889	\$30.73	\$63,923
5	13-2011	Accountants and Auditors	40	\$16.91	\$35,181	\$27.09	\$56,339
6	13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	35	\$14.91	\$31,005	\$24.53	\$51,018
7	21-1021	Child, Family, and School Social Workers	35	\$12.10	\$25,175	\$16.05	\$33,392
8	25-2041	Special Education Teachers, Preschool, Kindergarten, and Elementary School	35	N.A.	\$34,142	N.A.	\$45,004
9	13-1041	Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	30	\$15.39	\$32,016	\$23.45	\$48,766
10	25-2012	Kindergarten Teachers, Except Special Education	30	N.A.	\$31,999	N.A.	\$41,573
11	41-3021	Insurance Sales Agents	30	\$12.53	\$26,054	\$20.49	\$42,624
12	25-2032	Vocational Education Teachers, Secondary School	25	N.A.	\$34,659	N.A.	\$44,877
13	11-3031	Financial Managers	20	\$21.23	\$44,158	\$36.33	\$75,575
14	11-9021	Construction Managers	20	\$21.01	\$43,709	\$32.35	\$67,280
15	13-1051	Cost Estimators	20	\$16.59	\$34,497	\$26.41	\$54,939
16	27-3031	Public Relations Specialists	20	\$12.66	\$26,332	\$19.77	\$41,120
17	39-9032	Recreation Workers	20	\$8.26	\$17,185	\$11.67	\$24,272
18	11-2022	Sales Managers	15	\$22.32	\$46,432	\$36.87	\$76,696
19	11-9151	Social and Community Service Managers	15	\$15.82	\$32,910	\$20.71	\$43,069
20	11-1031	Legislators	15	N.A.	\$17,843	N.A.	\$26,571

Top 20 Occupations - Annual Demand Job Zone Five

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage	
				Hourly	Annual	Hourly	Annual
1	23-1011	Lawyers	40	\$16.58	\$34,486	\$41.00	\$85,274
2	11-9032	Education Administrators, Elementary and Secondary School	35	N.A.	\$61,047	N.A.	\$74,075
3	11-9111	Medical and Health Services Managers	25	\$22.92	\$47,665	\$38.52	\$80,114
4	21-1012	Educational, Vocational, and School Counselors	25	\$17.66	\$36,724	\$23.66	\$49,218
5	29-1051	Pharmacists	25	\$37.62	\$78,255	\$51.17	\$106,426
6	11-1011	Chief Executives	20	\$28.58	\$59,451	\$66.66	\$138,663
7	19-3031	Clinical, Counseling, and School Psychologists	20	\$14.88	\$30,960	\$22.23	\$46,238
8	25-1072	Nursing Instructors and Teachers, Postsecondary	20	N.A.	\$42,574	N.A.	\$57,375
9	29-1062	Family and General Practitioners	20	\$51.00	\$106,081	\$87.60	\$182,217
10	29-1123	Physical Therapists	20	\$23.43	\$48,732	\$35.11	\$73,025
11	21-1022	Medical and Public Health Social Workers	15	\$13.22	\$27,492	\$18.07	\$37,592
12	21-1023	Mental Health and Substance Abuse Social Workers	15	\$10.87	\$22,601	\$15.50	\$32,245
13	25-4021	Librarians	15	\$16.78	\$34,894	\$22.65	\$47,118
14	29-1122	Occupational Therapists	15	\$24.79	\$51,554	\$33.95	\$70,623
15	29-1127	Speech-Language Pathologists	15	\$19.31	\$40,162	\$29.55	\$61,456
16	11-9033	Education Administrators, Postsecondary	10	\$25.94	\$53,953	\$39.30	\$81,740
17	11-9041	Engineering Managers	10	\$30.92	\$64,313	\$43.58	\$90,637
18	21-1014	Mental Health Counselors	10	\$13.34	\$27,739	\$18.74	\$38,986
19	25-1011	Business Teachers, Postsecondary	10	N.A.	\$37,342	N.A.	\$61,779
20	25-1121	Art, Drama, and Music Teachers, Postsecondary	10	N.A.	\$33,035	N.A.	\$53,034

Determining the “Hottest”

A variety of methods could have been used to find which occupations might prove to be the most attractive to students and other job seekers. Assuming that any person seeking work in a particular occupation would want to ensure that there would be at least moderate demand and reasonable wages for workers in that field, a method of indexing these factors was devised. For purposes of this publication, a simple method of indexing desirability was used.

The average annual demand for workers among all occupational titles across the Twin Districts Workforce Investment Area was roughly 21 persons per year. The average annual salary for all surveyed occupations was found to be approximately \$34,027. For entry level wages the average was determined to be about \$17,784. As a first step, any occupation with below average demand or not paying average or above wages was

eliminated. To arrive at the “Hot Factor” used for ranking the remaining occupations, the annual demand for that occupation was divided by the overall average of 21. Then the annual overall wage for each occupation was divided by the average of \$34,027 and the entry level wage was divided by \$17,784.

The three “indexes” derived from these calculations were then added together to obtain the “Hot Factor”. For example, if a certain occupation had an annual demand of 475 persons, the first “index” would be 475 divided by 21, or 22.62. If that same occupation had an annual salary of \$56,558, the second “index” would be \$56,558 divided by \$34,027 or 1.66. If the entry level wage was \$42,825, then dividing \$42,825 by \$17,784 would yield 2.41. Adding the three “indexes” together would produce a “Hot Factor” of 26.69 which would have placed it among the hottest occupations.



Twin Districts WIA
The 50 "Hottest" Jobs

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage	Average Wage	"Hot" Factor	Job Zone
1	29-1111	Registered Nurses	340	\$41,705	\$56,161	20.19	3
2	25-2021	Elementary School Teachers, Except Special Education	240	\$32,850	\$42,296	14.52	4
3	29-1062	Family and General Practitioners	20	\$106,081	\$182,217	12.27	5
4	25-2031	Secondary School Teachers, Except Special and Vocational Education	175	\$32,654	\$42,962	11.43	4
5	41-1011	First-Line Supervisors/Managers of Retail Sales Workers	175	\$23,349	\$35,397	10.69	2
6	11-1021	General and Operations Managers	115	\$45,982	\$87,190	10.62	3
7	53-3032	Truck Drivers, Heavy and Tractor-Trailer	170	\$24,898	\$35,577	10.54	2
8	29-1021	Dentists, General	10	\$90,350	\$155,454	10.13	5
9	51-4121	Welders, Cutters, Solderers, and Brazers	135	\$31,402	\$39,565	9.36	2
10	29-1051	Pharmacists	25	\$78,255	\$106,426	8.72	5
11	43-1011	First-Line Supervisors/Managers of Office and Administrative Support Workers	120	\$27,729	\$43,346	8.55	3
12	25-2022	Middle School Teachers, Except Special and Vocational Education	115	\$32,075	\$39,936	8.45	4
13	11-1011	Chief Executives	20	\$59,451	\$138,663	8.37	5
14	47-1011	First-Line Supervisors/Managers of Construction Trades and Extraction Workers	80	\$37,466	\$54,217	7.51	3
15	17-2112	Industrial Engineers	55	\$51,889	\$63,923	7.42	4
16	11-9032	Education Administrators, Elementary and Secondary School	35	\$61,047	\$74,075	7.28	5
17	11-9041	Engineering Managers	10	\$64,313	\$90,637	6.76	5
18	47-2111	Electricians	75	\$31,642	\$41,157	6.56	3
19	23-1011	Lawyers	40	\$34,486	\$85,274	6.35	5
20	11-9111	Medical and Health Services Managers	25	\$47,665	\$80,114	6.23	5
21	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	65	\$29,166	\$49,638	6.19	3
22	11-3051	Industrial Production Managers	15	\$50,129	\$88,545	6.14	3
23	17-2072	Electronics Engineers, Except Computer	5	\$60,133	\$82,512	6.04	4
24	11-9033	Education Administrators, Postsecondary	10	\$53,953	\$81,740	5.91	5
25	29-1123	Physical Therapists	20	\$48,732	\$73,025	5.84	5

Twin Districts WIA
The 50 "Hottest" Jobs

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage	Average Wage	"Hot" Factor	Job Zone
26	17-2071	Electrical Engineers	10	\$56,680	\$73,643	5.83	4
27	17-2051	Civil Engineers	15	\$51,390	\$71,858	5.72	4
28	29-1122	Occupational Therapists	15	\$51,554	\$70,623	5.69	5
29	11-3031	Financial Managers	20	\$44,158	\$75,575	5.66	4
30	11-2022	Sales Managers	15	\$46,432	\$76,696	5.58	4
31	17-2141	Mechanical Engineers	15	\$52,121	\$65,658	5.57	4
32	13-2011	Accountants and Auditors	40	\$35,181	\$56,339	5.54	4
33	29-1131	Veterinarians	5	\$50,057	\$82,346	5.47	5
34	11-9071	Gaming Managers	5	\$53,075	\$75,570	5.44	3
35	43-5052	Postal Service Mail Carriers	40	\$36,763	\$48,252	5.39	2
36	11-9021	Construction Managers	20	\$43,709	\$67,280	5.39	4
37	49-1011	First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	40	\$34,094	\$52,749	5.37	3
38	13-1081	Logisticians	10	\$50,856	\$68,747	5.36	4
39	11-3021	Computer and Information Systems Managers	10	\$44,956	\$75,671	5.23	4
40	47-2152	Plumbers, Pipefitters, and Steamfitters	55	\$27,056	\$36,690	5.22	3
41	11-3061	Purchasing Managers	5	\$47,711	\$77,644	5.20	4
42	17-2081	Environmental Engineers	5	\$45,369	\$80,154	5.14	4
43	53-5031	Ship Engineers	5	\$52,380	\$66,400	5.13	3
44	41-3031	Securities, Commodities, and Financial Services Sales Agents	10	\$36,861	\$87,978	5.13	4
45	19-2031	Chemists	5	\$48,810	\$71,962	5.10	4
46	11-3071	Transportation, Storage, and Distribution Managers	5	\$44,672	\$79,256	5.08	4
47	25-1072	Nursing Instructors and Teachers, Postsecondary	20	\$42,574	\$57,375	5.03	5
48	51-1011	First-Line Supervisors/Managers of Production and Operating Workers	35	\$32,667	\$50,894	5.00	2
49	25-9031	Instructional Coordinators	10	\$44,165	\$67,212	4.93	5
50	13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	35	\$31,005	\$51,018	4.91	4

Exploring Further

Although the focus of this publication is on those occupations most in demand, the LMI Department has data available on literally hundreds of other occupations. Visiting our website at mdes.ms.gov will open the doorway for other information about occupational trends across the state and substate regions.

In addition, the U.S. Department of Labor has developed a system for occupational exploration known as the Occupational Information Network, or O*Net for short. This system is free to all users with internet access, requires no special software and is very user friendly. It can be accessed online at online.onetcenter.org. The O*Net system is an innovative tool for finding out all sorts of pertinent information about a particular occupation. Users can find a wealth of

information about skills required to succeed in a particular occupation, common tasks performed, and working environments. The system utilizes the same SOC code found in this document, but it also uses keywords and partial job titles to help people select an occupational field of interest. O*Net will even provide a list of related occupations for any job title chosen, so as to expose the user to a broader range of possibilities.

Used in conjunction with this publication, O*Net should become an invaluable tool for those involved in guidance counseling, or for anyone desiring to expand their knowledge of occupational information. Any questions about O*Net or anything else contained in this document should be directed to the LMI Department of the Mississippi Department of Employment Security.





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Increasing Employment in Mississippi

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